

*Our promise is excellent service*



*South Dakota*  
Department of Revenue & Regulation

*2007 Annual Report*

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# *To the Governor, Legislature, and People of South Dakota:*

It is hard to believe it has been a year since I was given the opportunity to lead the Department of Revenue & Regulation. That year has been filled with great challenges and opportunities. Gary Viken, my predecessor, left the Department in great shape, and the tax system continues to provide a stable source of tax revenues to fund important programs for the citizens of the State of South Dakota.

As a Department, we emphasize the need for a fair and equitable tax structure in which taxpayers each pay a fair share of the tax burden. This allows the tax burden to remain low in comparison to other states, and also provides the stable revenue flow necessary to fund the essential services provided by the state. We strive to provide meaningful regulation in the state's financial services, real estate, and gaming industries. Efforts in these areas help ensure the citizens of the state are protected while minimizing unnecessary state involvement in private business matters. These efforts also ensure that South Dakota maintains a friendly business climate where new and existing businesses can continue to prosper and grow.

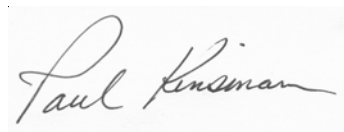
The Department is also making significant progress on our new data systems in the sales, use, and contractors' excise tax programs as well as the soon-to-be-implemented plate with owner system within the Division of Motor Vehicles.

South Dakota continues to be a national leader in the Streamlined Sales Tax Project as a part of our responsibility to ensure a fair and equitable tax system. In our borderless economy, it is important that we not place our traditional brick and mortar retailers at a disadvantage from those who sell their products from a remote location by catalog or the Internet.

I am pleased to report that overall tax and lottery revenues have increased over the previous year. The charts and tables contained in this report detail how each revenue source has performed.

I hope you find this year's annual report to be a useful and helpful reference tool.

Respectfully submitted,



Paul Kinsman



*Paul Kinsman, Secretary*

# Department Overview

The Department of Revenue and Regulation consists of 11 divisions, 3 boards or commissions, and the Office of the Secretary. Included in the department are: the Abstractor's Board of Examiners; Audits; Banking; Business Tax; Division of the Secretariat (includes Administrative Services, Appraiser Certification Program, and Legal Services); Gaming Commission; Insurance; Insurance Fraud Unit; Lottery; Motor Vehicles; Petroleum Release Compensation Fund; Property and Special Taxes; Real Estate Commission; and Securities. The department secretary, division directors and a majority of staff are in Pierre, housed in four locations:

**Anderson Building, 445 East Capitol Avenue:** Office of the Secretary, Audits, Business Tax, Division of the Secretariat, Insurance, Insurance Fraud Unit, Motor Vehicles, Petroleum Release Compensation Fund, Property and Special Taxes, and Securities

**St. Charles Building, 207 East Capitol Avenue:** South Dakota Lottery

**Trucano Building, 217 West Missouri Avenue:** Banking

**221 West Capitol Avenue, Suite 101:** Gaming Commission, Real Estate Commission

The department also has six divisional field offices in Aberdeen, Mitchell, Rapid City, Sioux Falls, Watertown, and Yankton as well as employees in Deadwood and North Sioux City.

In fiscal year 2007, 312 full-time employees worked for the Department of Revenue and Regulation administering, collecting, and distributing the state's 90 separate types of taxes and fees. Total administrative costs were \$63,834,537, of which \$974,319 were general fund dollars.

## The Department's Management Team



**First Row (left to right):**  
Bruce Christensen, Audits; Paul Kinsman, Secretary; David Wiest, Deputy Secretary; Michael Kenyon, Property and Special Taxes; and Norm Lingle, Lottery.

**Second Row (left to right):**  
Merle Scheiber, Insurance; Gail Sheppick, Securities; Sherry Bren, Appraiser Certification; Andy Fergel, Chief Legal Counsel; and Dennis Rounds, Petroleum Release Compensation Fund.

**Third Row (left to right):**  
Joan Serfling, Administrative Services; Dee Jones Noordermeer, Real Estate Commission; Larry Eliason, Gaming Commission; and Jan Talley, Business Tax.

**Not pictured:** Debra Hillmer, Motor Vehicles; Roger Novotny, Banking.

# Tax Revenues: Collections

The Department of Revenue and Regulation is the principal tax agency for the State of South Dakota and collects 36 different state taxes. These taxes are grouped into four main categories: sales, use, and contractors' excise taxes; motor fuel taxes; motor vehicle fees and taxes; and special taxes. Once collected, these tax revenues are distributed to three primary locations: the state's general fund, local units of government, and the state highway fund.

In fiscal year 2007 revenue from all 36 state taxes totaled \$1,366,720,634, an increase of \$90,060,031 from fiscal year 2006 revenues of \$1,276,660,603. Total revenues from the past five years are shown below.

## Total Revenues: A Five Year Comparison

Fiscal Year	Total Revenues	Percent of Change
2003	1,088,054,609	4.82%
2004	1,134,218,883	4.24%
2005	1,189,575,128	4.88%
2006	1,276,660,603	7.32%
2007	1,366,720,634	7.05%
<b>Five-Year Average</b>	<b>\$1,211,045,971</b>	<b>N/A</b>

## Revenues by Category

Of the total tax revenue collected in fiscal year 2007, 72% came from sales, use and contractors' excise taxes. Motor fuel taxes accounted for 10%, special taxes 10%, and motor vehicle taxes 8%. The table below shows a five year comparison of revenues collected in each category.

## Revenues by Tax Category: 2003 - 2007

Fiscal Year	Sales Use, and Excise Taxes*	Motor Fuel Taxes**	Special Taxes	Motor Vehicle Fees***
2003	739,624,152	146,475,923	107,698,547	94,255,987
2004	795,115,672	140,317,611	99,811,119	98,974,491
2005	849,480,194	140,648,574	97,858,463	101,587,897
2006	925,862,370	141,048,510	109,202,262	100,547,461
2007	981,337,354	138,737,571	142,786,691	103,859,018
<b>Five-Year Average</b>	<b>\$858,283,948</b>	<b>\$141,445,638</b>	<b>\$111,471,416</b>	<b>\$99,844,971</b>

\* Includes Tourism Taxes, Motor Vehicle Leasing, Excise Tax on Water Projects, Telecom Tax, and Construction Refund Program

\*\* Includes Tank Inspection Fees

\*\*\*Includes Single State Registration Fees

## Revenues by Type of Tax

In fiscal year 2007, the revenue produced by the 36 separate taxes and fees administered by the department varied from a low of \$50 to a high of \$612,427,671.

### A Three-Year Comparison of Revenues by Type of Tax

	FY2005	% Increase (Decrease) over Previous Year	FY2006	% Increase (Decrease) over Previous Year	FY2007	% Increase (Decrease) over Previous Year
Sales and Use Taxes - State	\$542,031,635	6.63%	\$584,938,828	7.92%	\$612,427,671	4.70%
Contractors' Excise Tax - State	65,404,711	5.77%	75,103,983	14.83%	78,790,924	4.91%
Sales, Use, Contractors' Excise Tax - Cities	219,315,533	6.89%	241,401,944	10.07%	254,888,492	5.59%
Sales, Use, Contractors' Excise Tax - Tax Collection Agreements	5,080,829	11.71%	5,398,213	6.25%	6,128,338	13.53%
Tourism Tax	4,595,790	5.86%	4,978,054	8.32%	5,349,006	7.45%
Water and Environment Fund	464,721	-37.20%	526,559	11.15%	950,856	84.08%
Refund for Construction of Facility	3,272,600	26.71%	3,503,025	7.04%	11,526,124	229.03%
Motor Vehicle Leasing Fund	1,102,458	2.57%	1,227,048	11.30%	1,276,510	4.03%
Telecom	8,211,917	0%	8,794,716	0%	9,999,433	13.70%
Aviation Fuel	739,605	-13.69%	702,246	-5.05%	701,136	-0.16%
Motor Fuel Tax	120,987,856	-3.54%	122,021,590	0.85%	120,218,051	-1.48%
Interstate Fuel Users Tax	3,246,484	-14.54%	2,643,336	-18.58%	2,565,468	-2.95%
Tank Inspection Fees	15,674,629	-6.81%	15,681,338	0.04%	15,252,916	-2.73%
Prorate	12,845,748	0.21%	12,919,553	0.57%	14,150,633	9.53%
Single State Registration Fees	N/A		N/A		56,399	N/A
Motor Vehicle Titles and Registration	88,742,149	5.72%	87,627,908	-1.26%	89,651,986	2.31%
Cigarette Tax - State	26,307,918	29.18%	26,695,575	1.47%	43,992,013	64.79%
Cigarette Tax - Tax Collection Agreements	696,916	52.61%	730,812	4.86%	1,081,564	47.99%
Cigarette License Fees	9,677	5.52%	9,980	3.13%	10,125	1.45%
Other Tobacco Products	1,417,646	2.86%	1,478,894	4.32%	2,662,707	80.05%
Other Tobacco Products - Tax Collection Agreements	0	0%	5,401	0%	23,574	0%
Liquor License Fees	42,875	3.11%	42,955	0.19%	43,450	1.15%
Malt Beverage Beer License Fees	261,826	-2.22%	271,350	3.64%	272,000	0.24%
Alcoholic Beverage Brand Registration Fees	172,570	14.19%	178,035	3.17%	200,035	12.36%
Beer Tax	5,836,645	12.18%	5,840,021	0.06%	5,938,799	1.69%
Liquor Tax	5,467,779	11.24%	5,633,900	3.04%	6,148,566	9.14%
Alcoholic Beverage 2% Purchase Price Tax	938,212	19.80%	1,002,435	6.85%	1,125,604	12.29%
Wholesale Beer License Fee	2,625	-20.00%	2,800	6.67%	3,400	21.43%
Underage Penalty Fee	47,500	0%	61,500	29.47%	88,500	43.90%
Bank Franchise/Bank Card Tax	49,080,258	7.12%	61,865,419	26.05%	75,747,631	22.44%
Inheritance Tax	4,442,007	-65.76%	740,256	-83.34%	505,309	-31.74%
Ore Tax	362,927	-73.01%	1,098,018	202.55%	1,547,355	40.92%
Energy Mineral Tax	2,506,931	14.78%	3,255,853	29.87%	3,152,890	-3.16%
Coin Laundry License Fees	119,084	-1.46%	129,717	17.33%	126,386	-9.54%
Trading Stamps License Fee	50	0%	50	0%	50	0%
Amusement Device Fee	88,017	5.49%	96,588	9.74%	67,161	-30.47%
Bingo License Fee	32,500	0%	27,500	-15.38%	25,000	-9.09%
Bingo Tax	24,500	3.30%	25,203	2.87%	24,572	-2.50%
<b>Total</b>	<b>\$1,189,575,128</b>	<b>4.24%</b>	<b>\$1,276,660,603</b>	<b>7.32%</b>	<b>\$1,366,720,634</b>	<b>7.05%</b>

# Tax Revenues: Distribution

## Distribution of Taxes

In fiscal year 2007, the \$1,366,720,634 in tax revenues collected by the department was distributed to various funds and units of government. The largest portion of revenues (57%) was deposited in the state's general fund, with 24% going to local governments, 13% to the State Highway Fund, and 6% to other uses.

While sales, use and contractors' excise taxes make up 63.7% of the state general fund, the remainder of the fund comes from special taxes and fees and other sources which include the South Dakota Lottery and CRP program. The following chart shows the taxes that produce the revenues and the manner in which the revenues are distributed.

### How Taxes Are Distributed

Tax	General Fund	Local Gov't	State Highway Fund	Other
State Sales Tax	100%	-0%	-0%	-0%
State Use Tax	100%	-0%	-0%	-0%
State Contractors' Excise Tax	100%	-0%	-0%	-0%
Municipal Sales and Use Tax (1)	-0%	100%	-0%	-0%
Cigarette Excise Tax	(2)	-0%	-0%	-0%*
Cigarette License Fee	100%	-0%	-0%	-0%
Estate Tax	90%	10%	-0%	-0%
Bank Franchise Tax (3)	26.66%	73.33%	-0%	-0%
Bank Card Taxpayers	95%	5%	-0%	-0%
Ore Tax	100% (4)	-0%	-0%	-0%
Coin Operated Laundromat Fee	100%	-0%	-0%	-0%
Trading Stamp License Fee	100%	-0%	-0%	-0%
Energy Minerals Severance Tax	50%	50%	-0%	(5)
Malt Beverage Occupational Tax	75%	25%	-0%	-0%
Conservation Tax	-0%	-0%	-0%	(6)
Amusement Machine Registration	(7)	(7)	-0%	-0%
Distilled Spirits Occupational Tax	75%	25%	-0%	-0%
Wines and Diluted Beverages	75%	25%	-0%	-0%
Malt Beverage License Fee	50%	50%	-0%	-0%
Liquor License Fee (other than retail)	100%	-0%	-0%	-0%
Other Tobacco Products Tax	(2)	-0%	-0%	-0%*
Alcoholic Beverage 2% Purchase Price Tax	100%	-0%	-0%	-0%
Wholesale Liquor License Fee	100%	-0%	-0%	-0%
Alcohol Beverage Brand Registration Fee	100%	-0%	-0%	-0%
Aviation Fuel Tax	-0%	-0%	-0%	Aeronautics Fund (DOT)
Motor Fuel Tax	-0%	-0%	97%	(8)
Tank Inspection Fee	-0%	-0%	-0%	(9)

(continued on next page)

**How Taxes Are Distributed/continued**

Tax	General Fund	Local Gov't	State Highway Fund	Other
Prorate Fee (10)	-0-%	98.5%	-0-%	(11)
Motor Vehicle Excise Tax	-0-%	-0-%	98%	2% (A)
Motor Vehicle Registration Fee	-0-%	95.5%	-0-%	(12)
Motor Vehicle Licensing Receipts:				
Snowmobiles	-0-%	-0-%	-0-%	(13)
Plates and Permits	-0-%	-0-%	-0-%	LPR
Title and Penalty Fees	-0-%	-0-%	-0-%	MVF
Mobile Home Registration Fees	-0-%	85%	-0-%	15% - MVF

- (1) The state retains an administrative fee, which varies from .55% to 1%.
  - (2) The first \$30 million collected annually is deposited in the State General Fund. All revenue in excess of \$30 million goes into the Tobacco Prevention and Reduction Trust Fund.
  - (3) An exception exists regarding banks organized pursuant to SDCL 51A-2-38 to 51A-2-43, inclusive. 95% of the revenue derived from that tax is deposited into the State General Fund, while 5% goes to the county where the bank is located.
  - (4) Revenues from mining companies licensed after January 1, 1981 are split as follows: 80% to the state, 20% to the county of production (subject to a \$1 million cap).
  - (5) The \$100,000 in this fund was transferred out prior to the end of FY2007.
  - (6) 100% of the tax collected is placed in the Environment and Natural Resources fee fund.
  - (7) Revenue from devices located outside municipalities is deposited into the State General Fund. If the amusement device is located within the boundaries of a municipality, then the revenues are remitted to the municipality.
  - (8) Motor fuel refunds are deducted first and then the remaining monies are divided as follows: Each July, an amount equal to the number of snowmobiles licensed as of July times 125 gallons times the tax rate is transferred to a fund for snowmobile trails; an amount equal to the number of licensed motorized boats times 125 gallons times the tax rate is transferred to the parks recreation fund; an amount equal to 35% of claimed refunds not to exceed \$1,500,000 is transferred to the conservation commission; the taxes collected under the provisions of the International Fuel Tax Agreement are transferred to member jurisdictions; and 2% is transferred to the Motor Fuel Tax Administration Account.
  - (9) Beginning January 1, 2003, 50% of the revenue collected shall be deposited in the ethanol fuel fund and the remaining 50% distributed as follows: 78.7% deposited in the capitol construction fund and 21.3% deposited in the petroleum release compensation fund.
  - (10) Other prorated fees: duplicate cab card, trailer fees, tractor registration fees, and transfer fees are deposited in the State Highway Fund. Trailer ID fees and duplicate fees are deposited in the License Plate Special Revenue Fund (LPR). Title and penalty fees and administration fees are deposited in the State Motor Vehicle Fund (MVF).
  - (11) .5% is deposited in the State Motor Vehicle Fund (MVF), and 1% goes to the License Plate Special Revenue Fund (LPR). The percentages were changed in 2000.
  - (12) 2% is deposited in the State Motor Vehicle Fund (MVF), and 2.5% goes to the License Plate Special Revenue Fund (LPR).
  - (13) 90% goes to Game, Fish and Parks, 10% to the State Motor Vehicle Fund (MVF).
- (A) From July 1, 2005 to June 30, 2007, 2% of the Motor Vehicle Excise Tax revenue is deposited into the State Motor Vehicle Fund (MVF) to be used for the development of a new computer system. The balance is deposited in the State Highway Fund.



# *A History of South Dakota Taxes*

## **A Chronology of Tax Legislation**

The first state tax in South Dakota - an inheritance tax - was enacted by the legislature in 1905. Since that time, there have been a number of major expansions and changes in our tax codes, as evidenced by this chronology of the tax history of South Dakota.

- 1905 Inheritance Tax**  
2000 Last Major Change: Voters repealed the tax.
- 1913 License Fees, Non-Commercial**  
1999 Last Major Change: Fees increased on non-commercial vehicles by an average of \$12. Motor home fees increased. Travel trailers no longer qualified for ID plates.
- 1923 Motor Fuel**  
1999 Last Major Change: Tax increased on April 1 from \$.18 to \$.22 per gallon.
- 1923 Cigarettes**  
2007 Last Major Change: Voters approved increasing the tax from \$.53 to \$1.53 per pack of 20 and \$.67 to \$1.92 per pack of 25.
- 1933 License Fees, Commercial**  
1982 Last Major Change: License fees were restructured.
- 1935 Alcohol Beverage**  
**Spirits** - 1987 Last Major Change: \$3.80 to \$3.93 per gallon. **Malt Beverages** - 1987 Last Major Change: \$8.30 to \$8.50 per barrel. **Table Wine** - 1987 Last Major Change: \$.90 to \$.93 per gallon.
- 1935 Sales Tax**  
2004 Last Major Change: Tax repealed on trucking of products and small package delivery companies. Also exempted transportation services provided by household moving companies.
- 1935 Mineral Extraction**  
1994 Last Major Change: Changed from gross yield and net income to gross production (\$4.00 per ounce of severed gold) and 10% net income.
- 1937 Motor Vehicle Registration**  
1996 Last Major Change: Changed fees for personalized plates from \$75 initial fee plus \$10 per year to \$25 per year with no initial fee.
- 1939 Bank Franchise**  
2000 Last Major Change: Lowered the net income levels on which the bank franchise tax is based.
- 1939 Use Tax**  
2004 Last Major Change: Tax repealed on trucking of products and small package delivery companies. Also exempted transportation services provided by household moving companies.
- 1941 Special Fuel**  
1999 Last Major Change: Tax increased on April 1 from \$.18 to \$.22 per gallon.
- 1965 Interstate Fuels**  
1995 Last Major Change: Allowed state to enter into agreements for the collection of fuel tax on interstate motor carriers.
- 1977 Energy Minerals**  
No major changes made since implementation.
- 1979 Contractors' Excise Tax**  
1995 Last Major Change: Increased the tax rate on utility contracts from 1.5% to 2%.
- 1988 Tank Inspection Fee**  
1993 Last Major Change: Increased from \$.01 per gallon to \$.02 per gallon on all petroleum products introduced into this state.
- 1995 Other Tobacco Products Tax**  
2007 Last Major Change: Voters approved increasing from 10% to 35% the tax imposed on the wholesale purchase price of other tobacco products.
- 1998 Alcohol Beverage: Cider**  
1998: Cider was added as a category at a rate of \$.28 per gallon.

# *A Listing of South Dakota Taxes*

## Description of Individual Taxes

Each of the four categories of taxes (sales, use and contractors' excise taxes; motor fuel taxes; motor vehicle licensing; and special taxes) is comprised of a number of individual taxes which vary in purpose, application, and rate.

Tax	Description
Alcoholic Beverage Brand	Malt and cereal beverages and wines; alcoholic cordials, liqueurs, cocktails, etc.; distilled spirits, whiskeys, gin, rum, brandy, vodka, etc. Imposed on all brand labels registered and offered for sale by distillers, manufacturers, vintners, and breweries importing products into the state. (Authority: SDCL 39-13-3) (Rate Base: 1st Label: \$25.00, \$50.00, \$100.00; 2nd Label: \$10.00, \$15.00, \$25.00)
Alcoholic Beverage 2%	Imposed on all distilled spirits and wines imported and received by in-state licensed liquor wholesalers. (Authority: SDCL 35-5-6.1) (Rate Base: 2% of the purchase price paid for alcoholic beverages)
Amusement Machine	Imposed on all mechanical or electronic amusement devices offered to the public for use. Any device used exclusively at a fair may be registered for 30 days by paying a fee of \$3.00. Devices manufactured before 1940 are exempt from the fee. (Authority: SDCL 10-58) (Rate Base: \$12.00 per machine; \$3.00 per machine, temporary)
Bank Franchise Tax	Imposed on all banks and financial corporations, small loan companies and savings and loan companies on their net annual earnings in lieu of sales tax on financial and banking services. (Authority: SDCL 10-43-2, 4) (Rate Base: 6% decreasing to .25% as income increases or \$200 per location minimum)
Beer License Fee	Imposed on all applicants requesting permission to operate as a malt beverage wholesaler or retailer; annual license and 50% of all fees (except brewers license fee which is retained in state general fund) retained at the local level. (Authority: SDCL 35-4-2)(Rate Base: \$500.00 - Brewer; \$400.00 - Wholesalers; \$150.00 - Off-Sale; \$250.00 - On-Off Sale; \$150.00 - Transfers)
Beer Occupational Tax	Imposed on all 31-gallon barrels of malt beverages imported and received by all licensed beer and liquor wholesalers. (Authority: SDCL 35-5-3) (Rate Base: \$8.50 per bbl.)
Bingo/Pull Tab Tax	All bingo paper and pull tab distributors pay a monthly tax of 5% of gross sales of these products. (Authority: SDCL 22-25-48) (Rate base: 5% of gross sales)
Bingo/Pull Tab Tax Licenses	Persons or entities selling bingo paper or pull tabs to any organization conducting bingo games or pull tab lotteries must acquire a distributor's license. Persons or entities manufacturing bingo paper or pull tabs and selling these products to South Dakota distributors must obtain a manufacturer's license. (Authority: SDCL 22-25-28, 29) (Rate base: Distributor - \$5,000 annually; Manufacturer - \$2,500 annually)
Cigarette Excise Tax	Imposed on all packs of 20 and 25 cigarettes; stamps or impressions applied by the cigarette distributor prior to any sale to retailers for resale. (Authority: SDCL 10-50-3) (Rate Base: \$1.53 cigarette stamp on packs of 20 and \$1.92 cigarette stamp on packs of 25)
Cider Tax	Imposed tax of \$.28 per gallon. (Authority: SDCL 35-5-3)
Cigarette License Fee	Imposed on all applicants requesting a cigarette wholesaler's or distributor's license; such licenses are required prior to the purchase and affixing of cigarette stamps. (Authority: SDCL 10-50-9) (Rate Base: \$150.00 annually)
Coin-Operated Laundromat Fee	Imposed on operators of coin-operated laundromats and drycleaning businesses which is in lieu of sales or use tax provisions. \$10.00 per unit in cities of 1,000 population or over and all rural areas. \$8.00 per unit in cities of under 1,000 population. (Authority: SDCL 10-45-5.1) (Rate Base: \$8.00 per unit and \$10.00 per unit)
Commercial License Fee	In consideration of the unusual use of the public highways, each person, except as otherwise provided in this chapter, desiring to operate a motor vehicle, trailer or semitrailer, upon the public highways of this state as a motor carrier, annually pays the commercial motor vehicle fee based on gross weight. (Authority: SDCL 32-9-15 and SDCL 32-9-22) (Rate Base: fees are based on maximum gross weight)
Conservation Tax	Imposed on the severance of all energy minerals, paid quarterly by the severor. (Authority: SDCL 10-39B) (Rate Base: 2.4 mills of taxable value)
Contractors' Excise Tax	Contractors' Excise Tax of 2% is imposed on gross receipts of prime and subcontractors on realty improvement contracts performed for qualifying utility projects. Sales and use tax is applicable on construction materials. (Authority: SDCL 10-46B) (Rate Base: 2%) A contractors' excise tax of 2% is imposed on gross receipts of prime contractors on all other realty improvement contracts, including labor and materials. (Authority: SDCL 10-46A) (Rate Base: 2%)

## Tax Listing/continued

Tax	Description
Contractors' Use Tax	Imposes use tax on contractors and subcontractors who use tangible personal property in the performance of realty improvement contracts. Tax applies on the cost or fair market value of property, whichever is greater. Materials used in public contracts are taxable. (See Contractors' Excise Tax) (Authority: SDCL 10-46-5) (Rate Base: 4%)
Energy Minerals	Imposed on owners of energy minerals for the privilege of severing said minerals. (Authority: SDCL 10-39A) (Rate Base: 4.5% of taxable value)
Estate Tax	Imposed on estates in an amount equal to any unused Federal-State Death Tax Credit. (Authority: SDCL 10-40A) (Rate Base: Unused Federal Credit)
Excise Tax on Farm Machinery, Farm Attachment Units, and Irrigation Equipment	Imposed on the sale, use or lease of farm machinery, farm attachment units, and irrigation equipment. (Authority: SDCL 10-46E) (Rate Base: 4%)
Interstate Fuel Use Tax	Provides an additional method of collecting fuel taxes from interstate motor vehicle operators commensurate with their operations on South Dakota highways. (Authority: SDCL 10-47B) (Rate Base: .22/gallon - Diesel; .20/gallon - Liquid Petroleum Gas)
Liquor License Fee	Imposed on all applicants requesting permission to obtain and operate under the provision of any classified license listed in the area of distilled spirits and liquor. (Authority: SDCL 35-4-2) (Rate Base: \$4,000.00 - Distiller; \$5,000.00 - Wholesaler; \$500.00 - Artisan Distiller; \$25.00 - Solicitors; \$25.00 - Transporters; \$100.00 - Carriers; \$10.00 - Dispensers)
Liquor Tax	Imposed on every gallon of distilled spirits imported and received by in-state licensed liquor wholesalers. (Authority: SDCL 35-5-3) (Rate Base: \$3.93 per gallon)
Mobile Home	An initial registration fee at the rate of four percent of the purchase price of a mobile home or if a bill of sale is not available, the fair market value thereof. The payment of such license fee shall be in full and is in lieu of all occupational, sales, excise, privilege and franchise taxes levied by this state upon the gross receipts from all sales of mobile homes. (Authority: SDCL 32-5-16.1) (Rate Base: 4% on purchase price or fair market value)
Motor Fuel/Special Fuel Tax	A tax is imposed on all motor fuel and special fuel that is removed from a terminal in this state and on all imports of fuel, except dyed diesel fuel. A tax of \$.20 per gallon is imposed on all ethanol blend sold or used in this state. The ethanol blend must contain a minimum of 10% by volume of ethyl alcohol of at least 99% purity derived from cereal grain. Alternative fuel is defined as compressed natural gas and mixtures containing 85% or more by volume of ethyl alcohol or methyl alcohol. Dyed diesel fuel is either exempt or subject to sales tax depending on the use of the fuel. (Authority: SDCL 10-47B) (Rate Base: .22/ gallon - Motor Fuel/Special Fuel; .20/gallon - Ethanol blend/LPG; .06/gallon - Aviation; .10/gallon - Alternative Fuel for road purposes/ Compressed Natural Gas; .04/gallon Jet Fuel and Alternative Fuel for aircraft purposes)
Motor Vehicle Excise Tax	In addition to all other license and registration fees for the use of the highways, a person pays an excise tax at the rate of three percent on the purchase price of any snowmobile, boat or motor vehicle, as defined by 32-3-1 or 32-3A, purchased or acquired for use on the streets, highways or waterways of this state and required to be registered under the laws of this state. This tax is in lieu of any tax levied by chapters 10-45 and 10-46 on the sales of such vehicles. (Authority: SDCL 32-5B-1 thru 32-5B-20, 32-20A-15 and 32-3A) (Rate Base: 3% purchase price)
Municipal Gross Receipts Tax	Municipal Gross Receipts Tax imposed by city ordinance, administered by the Department of Revenue and Regulation, in addition to state tax. Imposed on alcoholic beverages, eating establishments, lodging accommodations, ticket sales and admission to places of amusement, or athletic and cultural events. (Authority: SDCL 10-52A)(Rate Base: 1%)
Municipal Sales and Use Tax	Municipal sales and use taxes imposed by city ordinance, administered by the Department of Revenue and Regulation, in addition to state tax. (Authority: SDCL 10-52) (Rate Base: No specific rate, rates vary from 1% up to 2%)
Non-Commercial License Fees	License fees and compensation on non-commercial motor vehicles, including automobiles, pickups and vans with an empty weight of 10,000 lbs. or less (pickups in the 6,001 - 10,000 lbs. category have the option of licensing non-commercial or non-commercial declared gross weight), trailers and semitrailers for use on the highways payable under SDCL 32-5-5, shall be determined by the manufacturer's shipping weight. License fees and compensation on non-commercial motor vehicles which are not automobiles, pickups or vans shall be determined on declared gross weight. (Authority: SDCL 32-5-5, 32-5-6, 32-5-6.1,32-5-6.3, 32-5-6.4, and 32-5-8) (Rate Base: Fees are based on the age and weight of the vehicle)
Ore Tax	Imposed on all companies severing precious metals within the state; based on the gross production and net income from the sale of such metal. Each producer is given a 20 ounce exemption per year. (Authority: SDCL 10-39-43, 10-39-45.1, 10-39-56) (Base Rate: \$4 per ounce of gross gold production plus 10% of net income and 8% of royalties other than those owned by federal, state, or local governments)

Tax	Description																																							
Other Tobacco Products Tax	Imposed on distributors and wholesalers of cigars, snuff, chewing tobacco and any other products made up of tobacco, except cigarettes. The tax is imposed on the wholesale purchase price of other tobacco products and is paid on the fifteenth day of the month following the month of purchase. (Authority: SDCL 10-50-61) (Rate Base: 35%)																																							
Retail Liquor License Fee	<p>These are the fees that may be assessed by the local governing board to any applicant requesting a retail liquor license to sell distilled spirits, wine and beer. The fees marked "max" indicate that the local board may set any fee up to this maximum level. All fees remain with the local governing board recommending the issuance of such license within their jurisdiction. (Authority: SDCL 35-4-2)</p> <table border="1"> <thead> <tr> <th></th> <th style="text-align: center;"><u>Rate Base:</u></th> <th style="text-align: center;"><u>City:</u></th> </tr> </thead> <tbody> <tr> <td>Off-sale Package Liquor</td> <td style="text-align: center;">\$ 500.00(min)</td> <td>First Class (NEW)</td> </tr> <tr> <td>Off-sale Package Liquor</td> <td style="text-align: center;">\$ 500.00</td> <td>First Class (RENEWAL)</td> </tr> <tr> <td>Off-sale Package Liquor</td> <td style="text-align: center;">\$ 400.00(max)</td> <td>Second Class</td> </tr> <tr> <td>Off-sale Package Liquor</td> <td style="text-align: center;">\$ 300.00(max)</td> <td>Third Class</td> </tr> <tr> <td>On-sale Retailer Liquor (New)</td> <td style="text-align: center;">\$1.00/person (min)</td> <td>First Class</td> </tr> <tr> <td>On-sale Retailer Liquor (Renewal)</td> <td style="text-align: center;">\$1500.00</td> <td>First Class</td> </tr> <tr> <td>On-sale Retailer Liquor</td> <td style="text-align: center;">\$1200.00 (max)</td> <td>Second Class</td> </tr> <tr> <td>On-sale Retailer Liquor</td> <td style="text-align: center;">\$ 900.00(max)</td> <td>Third Class</td> </tr> <tr> <td>On-sale Retailer Liquor (Sunday)</td> <td style="text-align: center;">\$ 200.00(max)</td> <td>All Classes</td> </tr> <tr> <td>On-sale Retailer Liquor (Airport)</td> <td style="text-align: center;">\$ 250.00</td> <td>All Classes</td> </tr> <tr> <td>Off-sale Municipal Package</td> <td style="text-align: center;">\$ 250.00</td> <td>All Classes</td> </tr> <tr> <td>On-sale (wine)</td> <td style="text-align: center;">\$ 500.00</td> <td>All Classes</td> </tr> </tbody> </table>		<u>Rate Base:</u>	<u>City:</u>	Off-sale Package Liquor	\$ 500.00(min)	First Class (NEW)	Off-sale Package Liquor	\$ 500.00	First Class (RENEWAL)	Off-sale Package Liquor	\$ 400.00(max)	Second Class	Off-sale Package Liquor	\$ 300.00(max)	Third Class	On-sale Retailer Liquor (New)	\$1.00/person (min)	First Class	On-sale Retailer Liquor (Renewal)	\$1500.00	First Class	On-sale Retailer Liquor	\$1200.00 (max)	Second Class	On-sale Retailer Liquor	\$ 900.00(max)	Third Class	On-sale Retailer Liquor (Sunday)	\$ 200.00(max)	All Classes	On-sale Retailer Liquor (Airport)	\$ 250.00	All Classes	Off-sale Municipal Package	\$ 250.00	All Classes	On-sale (wine)	\$ 500.00	All Classes
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Sales Tax	Sales Tax applies on retailers' gross receipts from all sales of tangible personal property and services not specifically exempted. Exemptions include, but are not limited to, sales to the state and its political subdivisions, certain agricultural products, motor vehicles, motor fuel, labor on construction and prescription drugs. A license is required. (Authority: SDCL 10-45) (Rate Base: 4%)																																							
Tank Inspection Fee	A \$0.02 per gallon fee is imposed upon any petroleum product received in this state. (Authority: SDCL 34A)																																							
Title and Penalty Fees	Title fees are \$5.00 per title; however, if the title is submitted more than 30 days after the date of sale, a late fee of one dollar for each week or fraction thereof beyond the 30-day limitation for 25 weeks and a late fee of \$50 for 26 weeks or more is imposed. (Authority: SDCL 32-3-18 and SDCL 32-3-27) (Rate Base: \$5.00 title fee, variable penalty)																																							
Tourism Tax	Imposed on lodging, visitor attractions, motor vehicle rentals, recreational vehicles, recreational services, spectator events, and visitor intensive businesses. (Authority: SDCL 10-45D) (Rate Base: 1%)																																							
Trading Stamp License Fee	Imposed annually on all trading stamp and coupon companies who wish to provide retailers with their products. (Authority: SDCL 37-19-1) (Rate Base: \$50.00)																																							
Use Tax	Use Tax is imposed on the privilege of the use, storage and consumption in this state of tangible personal property or services. Tax is imposed on persons using property and services. Certain exemptions apply; property exempted if taxed under 10-45. Use tax license required. (Authority: SDCL 10-46) (Rate Base: 4%)																																							
Wine Tax (High)	Imposed on wines, except sparkling wines, containing 14.1 to 20% alcohol by weight imported and received by in-state licensed liquor wholesalers. (Authority: SDCL 35-5-3) (Rate Base: \$1.45 per gallon)																																							
Wines and Diluted	Imposed on all wines, except sparkling wine, and diluted beverages containing 3.2 to 14% alcohol by weight imported and received by in-state licensed liquor wholesalers. (Authority: SDCL 35-5-3) (Rate Base: \$.93 per gallon)																																							
Wine Tax (over 20%)	Imposed on wines containing 20.1 to 24% alcohol by weight and all sparkling wine imported and received by in-state licensed liquor wholesalers. (Authority: SDCL 35-5-3) (Rate Base: \$2.07 per gallon)																																							

# *Sales, Use and Contractors' Excise Taxes*

*Business Tax Division - Jan Talley, Director*

The Business Tax Division administers the sales tax, use tax, municipal tax, and contractors' excise tax, as well as the tax collection agreements with Indian tribes. The division issues licenses to new taxpayers, educates current taxpayers, performs reviews of businesses, handles compliance for licensed and unlicensed businesses, and collects delinquent taxes.

It is also the responsibility of the division to administer the construction refund programs. These programs allow businesses to seek a refund of sales, use and contractors' excise tax or delay payment of sales and use tax on projects such as large wind farms, new and expanded agricultural facilities, and power facilities.

## **Total Revenues**

Sales, use and contractors' excise taxes produce the largest portion of the total tax revenues, accounting for 72% of the total revenues in fiscal year 2007. These revenues come from over 72,315 businesses that currently pay sales, use and contractors' excise taxes on their products and services. In fiscal year 2007, sales, use and contractors' excise taxes in South Dakota totaled \$952,235,425. This included state taxes, municipal taxes, and taxes collected pursuant to tax collection agreements with Indian tribes.

Of the \$952,235,425 collected, 59% came from the state sales tax; 26% from municipal sales and use taxes; 8% from state contractors' excise tax; 6% from state use taxes; and 1% from taxes collected pursuant to a tax collection agreement with an Indian tribe.

Following is a ten-year comparison of total state revenues from these taxes as well as a percentage breakdown of sales, use and contractors' excise tax revenues.

### *Total State Revenues: Sales, Use and Contractors' Excise Taxes*

<b>Fiscal Year</b>	<b>Total State Revenues</b>	<b>Percent of Change</b>
1998	438,348,560	7.55%
1999	455,353,445	3.88%
2000	482,182,120	5.89%
2001	508,759,868	5.51%
2002	517,325,658	1.68%
2003	538,895,652	4.17%
2004	574,063,634	6.53%
2005	607,436,346	5.81%
2006	660,042,811	8.66%
2007	691,218,595	4.72%

## Municipal Taxes

While cities set their own tax rates, the department is responsible for collecting the actual taxes. Those revenues are then distributed to the taxing units based on the amount collected from each city. These sales tax revenues don't necessarily indicate the level of economic activity in these areas since municipalities vary in their tax rates and the size of their tax bases.

City	2007 Rate(s)	FY2006 Remittance	FY2007 Remittance	%Increase (Decrease)	City	2007 Rate(s)	FY2006 Remittance	FY2007 Remittance	%Increase (Decrease)
Aberdeen	1%, 2%	\$12,753,050.69	\$13,502,055.62	5.87%	Florence	2%	34,464.66	37,059.42	7.53%
Alcester	2%	108,777.01	169,517.45	55.84%	Fort Pierre	1%, 2%	705,457.34	785,003.78	11.28%
Alexandria	2%	80,102.01	86,037.68	7.41%	Freeman	2%	346,351.83	386,023.34	11.45%
Alpena	1%	77,264.70	79,863.23	3.36%	Garretson	2%	268,987.82	293,056.10	8.95%
Arlington	2%	221,715.82	231,471.99	4.40%	Gary	1%	31,152.98	36,457.88	17.03%
Armour	2%	172,000.65	184,628.80	7.34%	Gayville	2%	36,380.82	38,380.53	5.50%
Artesian	2%	22,649.58	17,401.72	-23.17%	Geddes	2%	44,185.81	49,581.42	12.21%
Aurora	1%	56,780.33	41,822.51	-26.34%	Gettysburg	1%, 2%	377,808.26	374,774.39	-0.80%
Avon	2%	97,847.56	114,125.59	16.64%	Glenham	2%	11,811.64	17,244.68	46.00%
Baltic	1%, 2%	122,946.98	108,278.13	-11.93%	Gregory	2%	449,567.19	445,988.57	-0.80%
Belle Fourche	1%, 2%	1,687,671.33	1,830,683.90	8.47%	Groton	1%, 2%	417,966.72	477,289.15	14.19%
Belvidere	2%	10,151.82	15,579.39	53.46%	Harrisburg	1%, 2%	533,250.11	628,116.71	17.79%
Beresford	1%, 2%	656,445.62	638,680.68	-2.71%	Harrold	1%	21,954.89	18,287.31	-16.71%
Big Stone City	1%	90,733.92	90,957.75	0.25%	Hartford	1%, 2%	409,200.00	489,509.62	19.63%
Blunt	1% GR/ST	27,012.57	50,314.10	86.26%	Hayti	2%	27,533.03	51,393.18	86.66%
Bonesteel	1%	31,588.56	29,424.63	-6.85%	Hazel	1%	6,317.45	7,621.45	20.64%
Bowdle	2%	121,617.65	118,362.84	-2.68%	Hecla	1%	25,509.21	28,662.25	12.36%
Box Elder	1%, 2%	574,535.00	741,980.70	29.14%	Henry	1%	18,064.46	27,111.18	50.08%
Brandon	1%, 2%	1,727,982.89	1,860,609.70	7.68%	Hermosa	2%	71,013.27	97,163.02	36.82%
Brandt	2%	11,444.19	14,899.72	30.19%	Herreid	1%	55,948.80	60,713.43	8.52%
Bridgewater	2%	83,153.70	97,646.89	17.43%	Highmore	1%, 2%	256,560.41	276,131.54	7.63%
Bristol	2%	53,642.56	53,273.89	-0.69%	Hill City	1%, 2%	660,277.99	713,845.68	8.11%
Britton	1%, 2%	498,740.07	537,920.85	7.86%	Hitchcock	1%	11,345.93	13,778.66	21.44%
Brookings	1%, 2%	8,355,119.91	9,953,180.21	19.13%	Hosmer	1%	20,408.09	20,090.96	-1.55%
Bryant	1%	31,113.91	37,768.41	21.39%	Hot Springs	1%, 2%	1,356,200.99	1,353,843.84	-0.17%
Buffalo	1%	55,177.87	53,564.88	-2.92%	Hoven	2%	119,853.53	121,453.41	1.33%
Burke	2%	181,772.40	227,082.80	24.93%	Howard	2%	287,435.54	317,018.24	10.29%
Canistota	2%	107,104.74	116,898.82	9.14%	Hudson	1%	38,552.41	41,008.71	6.37%
Canova	1.95%	14,948.45	15,789.79	5.63%	Humboldt	1%, 2%	101,731.13	133,156.38	30.89%
Canton	2%	735,987.97	783,096.44	6.40%	Hurley	2%	47,394.24	52,490.73	10.75%
Carthage	1%	10,757.59	11,704.40	8.80%	Huron	1%, 2%	4,613,953.20	5,275,035.04	14.33%
Castlewood	2%	93,117.00	101,936.47	9.47%	Interior	1.9%	31,730.95	29,590.66	-6.75%
Centerville	1%, 2%	117,068.30	133,191.87	13.77%	Ipswich	2%	239,321.63	227,193.66	-5.07%
Central City	2%	61,756.78	81,259.72	31.58%	Irene	2%	74,042.50	74,194.30	0.21%
Chamberlain	1%, 2%	980,602.06	1,046,358.45	6.71%	Iroquois	1%	23,560.15	26,110.14	10.82%
Chancellor	1%, 2%	49,938.27	61,715.94	23.58%	Isabel	2%	60,306.79	63,213.53	4.82%
Clark	2%	318,712.44	321,210.48	0.78%	Java	1%	6,310.30	5,588.51	-11.44%
Clear Lake	2%	367,551.78	438,156.05	19.21%	Jefferson	2%	67,725.37	83,679.79	23.56%
Colman	2%	120,540.37	153,659.37	27.48%	Kadoka	1%, 2%	217,058.89	234,378.86	7.98%
Colome	2%	46,273.70	48,531.67	4.88%	Kennebec	1%, 2%	85,165.11	89,793.87	5.44%
Colton	1%, 2%	112,419.13	106,221.54	-5.51%	Keystone	1%, 2%	705,823.24	717,790.35	1.70%
Corona	2%	4,984.67	17,192.62	244.91%	Kimball	1%, 2%	220,965.32	233,835.07	5.82%
Corsica	1%, 2%	202,032.38	192,256.42	-4.84%	Kranzburg	2%	4,805.76	11,626.83	141.94%
Crooks	1.9%	116,191.32	108,314.36	-6.78%	Lake Andes	2%	119,751.43	125,532.41	4.83%
Custer	1%, 2%	1,057,278.11	1,175,016.83	11.14%	Lake Norden	1%	170,986.58	159,836.48	-6.52%
Dallas	2%	31,654.30	29,786.23	-5.90%	Lake Preston	2%	175,499.86	163,661.91	-6.75%
Davis	2%	9,162.78	9,450.42	3.14%	Langford	1%	21,244.66	24,532.98	15.48%
De Smet	1%, 2%	362,783.08	372,762.83	2.75%	Lead	1%, 2%	578,472.07	587,555.51	1.57%
Deadwood	1%, 2%	2,209,413.36	2,356,840.24	6.67%	Lemmon	2%	396,257.51	431,869.82	8.99%
Dell Rapids	1%, 2%	666,701.68	709,918.81	6.48%	Lennox	2%	395,561.13	378,499.70	-4.31%
Delmont	2%	40,917.99	36,766.23	-10.15%	Leola	2%	74,661.36	74,697.24	0.05%
Dimock	2%	20,011.30	21,045.71	5.17%	Lesterville	1%	0.00	10,161.58	N/A
Doland	1%	21,054.87	24,328.24	15.55%	Letcher	1%, 2%	23,250.00	26,710.38	14.88%
Dupree	1%	48,329.86	46,401.22	-3.99%	McIntosh	1%	15,465.76	17,165.12	10.99%
Eden	1%	14,401.27	14,182.64	-1.52%	McLaughlin	1%	59,689.86	76,197.87	27.66%
Edgemont	1%, 2%	155,821.04	175,943.19	12.91%	Madison	1%, 2%	2,327,111.38	2,367,901.69	1.75%
Egan	2%	16,867.12	19,673.16	16.64%	Marion	2%	175,747.04	246,358.50	40.18%
Elk Point	2%	313,937.19	365,612.33	16.46%	Martin	1%, 2%	307,277.67	325,821.05	6.03%
Elkton	2%	114,292.57	130,619.48	14.29%	Menno	2%	136,704.24	150,771.87	10.29%
Emery	2%	61,020.86	73,330.59	20.17%	Midland	2%	41,652.72	46,922.56	12.65%
Estelline	1%	56,462.10	59,936.42	6.15%	Milbank	1%, 2%	1,512,829.42	1,590,023.82	5.10%
Ethan	2%	109,617.88	116,207.97	6.01%	Miller	2%	506,192.54	521,033.96	2.93%
Eureka	2%	201,904.16	218,916.24	8.43%	Mission	1.75%	263,538.86	294,883.19	11.89%
Faith	1%, 2%	164,790.61	174,240.61	5.73%	Mitchell	1%, 2%	9,143,013.72	9,227,252.49	0.92%
Faulkton	2%	231,790.96	247,603.81	6.82%	Mobridge	1%, 2%	1,231,415.71	1,268,932.21	3.05%
Flandreau	1%, 2%	422,923.21	482,162.80	14.01%	Monroe	1%	4,530.89	5,469.18	20.71%

## Sales Tax/continued

City	2007 Rate(s)	FY2006 Remittance	FY2007 Remittance	%Increase (Decrease)	City	2007 Rate(s)	FY2006 Remittance	FY2007 Remittance	%Increase (Decrease)
Montrose	2%	54,546.68	69,478.64	27.37%	Stratford	1%	4,677.24	4,402.24	-5.88%
Mound City	1%	4,739.11	5,544.48	16.99%	Sturgis	1%, 2%	2,754,838.07	2,746,672.42	-0.30%
Mount Vernon	1%, 2%	40,621.41	46,671.87	14.89%	Summerset	1%, 2%	69,752.05	240,445.90	244.72%
Murdo	1%, 2%	302,079.61	312,740.32	3.53%	Summit	2%	42,986.91	39,314.24	-8.54%
New Underwood	2%	58,831.51	64,308.65	9.31%	Tabor	2%	46,051.58	55,224.76	19.92%
Newell	2%	147,748.42	137,140.65	-7.18%	Tea	1%, 2%	651,231.93	748,421.86	14.92%
Nisland	2%	17,223.45	19,190.31	11.42%	Timber Lake	2%	88,355.70	90,194.82	2.08%
North Sioux City	1%, 2%	1,959,075.45	1,723,838.02	-12.01%	Toronto	1%	33,950.31	33,265.10	-2.02%
Oacoma	1%, 2%	508,229.40	499,467.28	-1.72%	Trent	1%	10,291.11	8,531.19	-17.10%
Olivet	1%	4,687.88	5,762.60	22.93%	Tripp	2%	108,366.50	100,295.83	-7.45%
Onida	2%	170,823.37	154,500.17	-9.56%	Tulare	1%	18,312.01	19,560.77	6.82%
Parker	2%	233,608.44	262,472.67	12.36%	Tyndall	1%	104,532.34	202,350.68	93.58%
Parkston	1%, 2%	315,130.04	323,135.27	2.54%	Valley Springs	2%	76,479.14	85,260.74	11.48%
Philip	2%	324,453.30	343,795.69	5.96%	Veblen	1%	20,929.02	22,983.63	9.82%
Pickstown	2%	47,741.81	47,741.81	95.67%	Vermillion	1%, 2%	2,548,390.25	2,647,693.30	3.90%
Pierpont	2%	0.00	5,220.85	N/A	Viborg	1%, 2%	204,982.04	223,888.22	9.22%
Pierre	1%, 2%	5,329,928.59	5,831,275.11	9.41%	Volin	1%	123,123.73	124,066.59	0.77%
Plankinton	2%	124,235.95	133,854.67	7.74%	Volin	1%	7,624.17	8,409.66	10.30%
Platte	1%, 2%	485,107.80	495,347.89	2.11%	Wagner	2%	517,063.09	542,767.88	4.97%
Pollock	1%	42,156.53	47,766.95	13.31%	Wakonda	1%	25,776.21	24,566.71	-4.69%
Presho	2%	55,191.88	113,952.21	106.47%	Wall	1%, 2%	847,602.00	804,658.14	-5.07%
Pringle	2%	16,272.58	19,975.78	22.76%	Warner	2%	37,514.26	37,326.87	-0.50%
Quinn	1% GR/ST	3,950.81	3,922.61	-0.71%	Wasta	1%	4,537.43	4,678.44	3.11%
Ramona	1%	11,426.67	11,045.95	-3.33%	Watertown	1%, 1.9%	10,895,558.57	11,232,724.30	3.09%
Rapid City	1%, 2%	39,573,295.62	41,570,767.11	5.05%	Waubay	2%	86,744.38	100,568.31	15.94%
Redfield	1%, 2%	740,554.63	776,143.82	4.81%	Webster	1%, 2%	683,193.24	698,802.86	2.28%
Reliance	1%, 2%	41,599.33	37,829.00	-9.06%	Wentworth	2%	27,908.86	31,794.25	13.92%
Reville	1%	10,225.78	14,754.84	43.87%	Wessington	1%	35,818.87	46,705.00	30.39%
Roscoe	1%	40,444.53	39,307.28	-2.81%	Wessington				
Rosholt	1%	77,373.57	77,377.97	0.01%	Spring	2%	220,367.24	270,962.47	22.96%
Roslyn	2%	32,582.18	31,797.13	-2.41%	White	2%	54,393.28	61,650.33	13.34%
Saint Lawrence	2%	0.00	9,012.47	N/A	White Lake	1%, 2%	68,458.98	60,755.89	-11.25%
Salem	2%	350,462.15	342,461.44	-2.28%	White River	2%	110,053.75	121,710.70	10.59%
Scotland	2%	283,976.63	288,421.16	1.57%	Whitewood	1%, 2%	183,512.29	187,844.82	2.36%
Selby	1%	71,341.15	71,694.76	0.50%	Willow Lake	2%	58,850.50	58,320.91	-0.90%
Sherman	1%	3,908.93	6,812.41	74.28%	Willmot	2%	99,670.91	98,274.01	-1.40%
Sioux Falls	1%, 1.92%	79,636,959.44	84,843,950.41	6.54%	Winner	2%	1,096,344.74	1,183,738.44	7.97%
Sx Fils Lodging	1%	492,439.46	521,554.75	5.91%	Witten	2%	17,114.41	8,828.39	-48.42%
Sisseton	1%, 2%	796,807.79	853,459.04	7.11%	Wolsey	2%	74,111.63	81,395.12	9.83%
South Shore	1%	10,797.56	11,636.34	7.77%	Woonsocket	2%	169,405.12	177,182.06	4.59%
Spearfish	1%, 2%	5,886,459.99	6,024,678.51	2.35%	Worthing	1%, 2%	82,249.36	83,789.01	1.87%
Spencer	2%	14,705.92	21,506.71	46.25%	Yankton	1%, 2%	6,237,885.41	6,818,776.28	9.31%
Springfield	2%	126,584.98	179,796.63	42.04%					
Stickney	2%	70,736.40	71,523.74	1.11%					
					<b>TOTAL</b>		<b>\$235,571,235.18</b>	<b>\$250,682,891.18</b>	

In fiscal year 2007, 217 communities imposed local sales and use taxes. The maximum local rate that can be levied in South Dakota is 2%. Cities may also impose a 1% municipal gross receipts tax which is levied in addition to the municipal sales tax. The gross receipts tax can be imposed on alcoholic beverages, eating establishments, lodging accommodations, ticket sales and admissions to places of amusement, or athletic and cultural events. In fiscal year 2007, 68 South Dakota communities imposed this gross receipts tax.

## Tribal Tax Collection Agreements

The State of South Dakota and four Indian tribes have entered into tax collection agreements that cover sales, use and contractors' excise tax. On the Indian Country areas that are covered by a tax collection agreement, the state and the Tribe each have the ability to tax certain individuals and certain transactions. The state collects all state taxes in the Indian Country areas and also collects and remits the taxes in those areas for the respective Tribe.

Tribe	2007 Rate(s)	FY2006 Remittance	FY2007 Remittance	%Increase (Decrease)
Cheyenne River ST	2% ET, 4% ST	\$1,690,725.40	\$1,813,093.97	7.24%
Oglala ST	2% ET, 4% ST	1,583,916.84	1,867,551.71	17.91%
Rosebud ST	2% ET, 4% ST	1,501,327.42	1,630,638.74	8.61%
Standing Rock ST	2% ET, 4% ST	552,550.84	706,089.25	27.79%
<b>TOTAL</b>		<b>\$5,328,520.50</b>	<b>\$6,017,373.67</b>	

## Tourism Tax

The division also administers the tourism or seasonal tax, which is an additional 1% tax on certain lodging and amusement services that is imposed for tourism promotion. The tourism tax on lodging establishments, campgrounds, motor vehicle rentals, recreational equipment rentals, recreational services, spectator events and visitor attractions applies year-round. The tourism tax on visitor-intensive business applies during the months of June, July, August, and September. For FY2007, tourism tax collections totaled \$5,349,006.

## Compliance and Reviews

The division's Revenue Agents are responsible for locating, monitoring and investigating any leads they receive concerning businesses or individuals who may be operating in South Dakota without a tax license or those who fail to properly collect or remit sales, use or contractors' excise tax. They accomplish this using a variety of resources, including Internet searches, newspapers, bulletin boards, government contracts, building permits, information from other government agencies, and leads from audits or reviews. In fiscal year 2007, the Business Tax Division closed 2,534 cases and collected \$1,241,215.

The review program was implemented by the division as a means to increase compliance with the state's tax laws. By evaluating a taxpayer's records, Revenue Agents are able to identify any outstanding tax obligations the taxpayer may have to the State. As such reviews require less time to conduct, use of the program enables the department to contact a greater number of taxpayers including smaller businesses that may never come up for audit. Reviews also provide one-on-one tax law education to the taxpayer, increasing future compliance and collections; and operate more efficiently in terms of staff time and travel costs. In fiscal year 2007, the division conducted 804 reviews and collected \$1,152,837.

## Special Events

Revenue Agents license and collect state sales, municipal and tourism tax at various special events across the state throughout the year. The table below compares tax collected from some of South Dakota's major special events from fiscal year 2007 to the previous year.

### *Total Tax Collected from Special Events 2006- 2007*

	FY2006*	FY2007*	%Increase (Decrease)
Brookings Art Festival	\$25,255	\$27,673	9.57%
South Dakota State Fair	66,697	56,559	-15.20%
Northern Hills Motorcycle Rally**	1,103,269	1,047,941	-5.01%
Southern Hills Motorcycle Rally***	181,331	166,870	-7.97%
Central States Fair	39,074	38,412	-1.69%
Sioux Empire Fair	34,963	27,199	-22.21%
<b>TOTAL</b>	<b>\$1,450,589</b>	<b>\$1,364,654</b>	<b>-5.92%</b>

\*Total tax includes state, municipal, municipal gross receipts, and tourism taxes

\*\*Northern Hills rally includes Meade, Lawrence and Butte Counties, as well as the cities within those counties

\*\*\*Southern Hills rally includes Pennington, Custer and Fall River Counties, as well as the cities within those counties



## **Construction Refund Programs**

South Dakota offers various programs that allow businesses to seek a refund of sales, use and contractors' excise tax, or delay the payment of sales and use taxes. The Business Tax Division monitored and processed 36 refunds or tax savings totaling more than \$16.1 million since fiscal year 2004. Receiving refunds or savings were 34 agricultural and new business facilities, and two wind farms. The total amount refunded in fiscal year 2007 was \$5,027,658.65. Information on the types of programs offered in fiscal year 2007 is shown below.

### **New and Expanded Agricultural Construction**

This program is available to new and expanded agricultural processing facilities with project costs of \$4.5 million or more. It provides for refunds of 100% of the excise tax, and 100% of the sales and use tax paid on agricultural processing equipment. No sales or use tax refund is given on construction materials or supplies.

### **New and Expanded Business Construction**

To be eligible for refunds, the project can be any new or expanded business facility with the exception of retail, housing, or health care facilities, and any facility that is exempt from property tax. Project costs must be greater than \$10 million and includes any expenditure directly related to the project.

The program provides for refunds of the contractors' excise tax, sales and use tax on project costs based on the following scale: \$0-\$10 million (no refund); \$10-\$15 million (25%); \$15-\$20 million (33%); \$20-\$40 million (50%); \$40-\$60 million (67%); \$60-\$600 million (75%); and \$600 million and up (90%). The refund scale changed from 2005 to 2006.

### **Large Wind Farms**

New and expanded wind generation facilities producing more than 10 megawatts of electricity qualify for this program. Such projects receive a tax rate reduction with project owners paying 1% excise tax instead of 2%. The owner must pay the tax in four equal installments. No exemption or refund is given for sales or use tax.

### **Small Wind Farms**

This program is available for new and expanded wind generation facilities that produce 10 megawatts of electricity or less and have project costs greater than \$500,000. It provides for refunds of 100% of the excise tax. No exemption or refund is given for sales or use tax.

## **Streamlined Sales Tax Project**

The Streamlined Sales Tax Project is a multi-state effort to design, test and implement a system to radically simplify sales and use tax collection and administration by retailers and states. South Dakota has been involved in the project since its inception, and is one of its full member states. Full members are those states whose sales tax laws and policies are in substantial compliance with each of the provisions of the Streamlined Sales and Use Tax Agreement (SSUTA).

The SSUTA was officially implemented on Oct. 1, 2005, and effective that date, retailers can register to collect or pay sales taxes in the Agreement's member states through a Web-based centralized registration system. Since such registration began, the Business Tax Division has issued 1,028 tax licenses.

# Special Taxes

Property and Special Taxes Division - Michael Kenyon, Director

## Division Overview

The Division of Special Taxes has three main functions: 1) administering taxes on tobacco, alcohol, banks, estates, minerals, and several small industries; 2) regulating the tobacco and alcohol industries; and 3) administering the state's sales and property tax refund program for the elderly and disabled. Within the last 10 years, revenues from the division have ranged from a high of \$142.7 million in 2007 to \$97.1 million in 2002, the year after voters repealed the inheritance tax. In fiscal year 2007, revenues in this division showed an increase of \$33,584,429 from 2006 with total collections of \$142,786,691.

## Alcohol and Tobacco Regulation

### Alcohol Regulation

The State does not conduct any alcohol beverage compliance checks to determine whether businesses will sell alcohol to people under the legal age. However, the State does receive this information from city and county law enforcement officers when they conduct their checks. In 2007, six cities (Mitchell, Rapid City, Sioux Falls, Spearfish, Watertown and Vermillion) conducted compliance checks. In addition, three counties (Davison, Lincoln, and Minnehaha) conducted compliance checks. The following chart indicates the number of compliance checks conducted and the failure rate.

#### *Alcohol Beverage Stings: 2002-2007*

Fiscal Year	Number of Checks	Number of Illegal Sales	Failure Rates	
2002	153	33	21.6%	
2003	340	51	15.0%	
2004	271	47	17.3%	
2005	429	56	13.1%	
2006	606	76	12.5%	
2007*	404	79	19.6%	
<b>TOTAL</b>	<b>2,203</b>	<b>342</b>	<b>N/A</b>	*As of Oct. 15, 2007

### Tobacco Regulation

Federal law requires anyone shipping cigarettes into South Dakota without South Dakota's tax stamp to notify the Department of Revenue and Regulation. In fiscal year 2007, the department made 225 assessments against South Dakotans who purchased untaxed cigarettes. In addition to assessing consumers of untaxed cigarettes, the department has audited 592 tobacco retailers. These audits ensure the proper amount of tax is being paid, and that only legal cigarettes are sold within the state.

# Property Taxes

*Property and Special Taxes Division - Michael Kenyon, Director*

Property taxes are the primary source of funding for school systems, counties, municipalities and other units of local government. The state does not collect or spend any property tax money. Each county administers its own property tax system; the department's authority is limited to assisting local governments in making property tax assessments that are fair and in compliance with the law.

## Who pays property taxes and where does the money go?

In 2007, South Dakota property owners paid almost \$848 million to fund local governments and provide K-12 education for the state's children. The following two tables show the portion of the total taxes paid by each classification of property, and where the money collected is spent.

### Property Taxes: Who Pays

Year Taxes Are Payable	Agricultural*	% of Total	Owner-Occupied	% of Total	Commercial	% of Total	Utilities	% of Total	Special Assessments	% of Total	TOTAL
1997**	146,728,901	26.55	191,658,393	34.68	176,930,052	32.02	30,657,682	5.55	6,597,665	1.19	552,572,695
1998	154,812,969	26.61	205,112,642	35.26	186,243,621	32.01	28,209,233	4.85	7,378,706	1.27	581,757,172
1999	154,433,143	26.10	203,873,029	34.46	195,619,643	33.06	29,712,277	5.02	8,011,655	1.35	591,649,747
2000	159,507,395	25.61	215,800,767	34.65	207,037,885	33.24	32,359,737	5.20	8,165,304	1.31	622,871,087
2001	151,921,309	25.04	212,091,514	34.96	204,708,863	33.74	29,235,927	4.82	8,783,550	1.45	606,741,163
2002	168,958,956	25.33	243,144,972	36.45	215,460,653	32.30	30,814,549	4.62	8,774,866	1.32	667,153,996
2003	176,354,349	25.24	258,757,664	37.03	222,277,922	31.81	31,052,406	4.44	10,279,053	1.47	698,721,394
2004	183,027,601	25.24	273,180,527	37.67	229,836,765	31.69	30,282,567	4.18	8,835,378	1.22	725,162,838
2005	190,743,858	25.21	289,985,539	38.32	236,891,146	31.31	28,975,635	3.83	10,120,766	1.34	756,716,943
2006	202,173,330	25.17	309,831,254	38.58	252,523,983	31.44	27,191,751	3.39	11,422,093	1.42	803,142,410
2007	211,381,559	24.93	330,332,434	38.96	267,236,569	31.52	25,266,119	2.98	13,675,583	1.61	847,892,264

\* Agricultural property taxes include NA-Z taxes

\*\* In 1997, the State directly paid \$80,408,754 to replace property taxes. In subsequent years, this benefit was provided by lowering the property tax rate paid by owners of these property classifications.

### Property Taxes: Where the Money Goes

For Taxes Payable in	County	% of Total	Municipalities	% of Total	Schools	% of Total	Townships	% of Total	Special Assessments	% of Total	TOTAL
Pay 1997	132,306,002	23.94	63,030,246	11.41	341,703,332	61.84	8,935,430	1.62	6,597,665	1.19	552,572,675
Pay 1998	138,413,304	23.79	66,159,294	11.37	359,703,612	61.83	10,102,257	1.74	7,378,706	1.27	581,757,172
Pay 1999	142,493,545	24.08	69,357,020	11.72	361,591,363	61.12	10,196,165	1.72	8,011,655	1.35	591,649,748
Pay 2000	147,698,195	23.71	72,234,893	11.60	384,503,303	61.73	10,269,391	1.65	8,165,304	1.31	622,871,087
Pay 2001	154,771,962	25.51	76,628,850	12.63	356,034,460	58.68	10,522,342	1.73	8,783,550	1.45	606,741,163
Pay 2002	165,080,172	24.74	81,296,731	12.19	400,493,843	60.03	11,508,383	1.72	8,774,866	1.32	667,153,996
Pay 2003	172,099,579	24.63	87,349,216	12.50	417,257,623	59.72	11,735,923	1.68	10,279,053	1.47	698,721,394
Pay 2004	182,029,759	25.10	92,005,243	12.69	430,465,020	59.36	11,827,439	1.63	8,835,378	1.22	725,162,838
Pay 2005	190,946,759	25.23	96,379,649	12.74	447,203,111	59.10	12,066,658	1.59	10,120,766	1.34	756,716,943
Pay 2006	201,763,441	25.12	102,625,076	12.78	475,005,462	59.14	12,326,339	1.53	11,422,093	1.42	803,142,410
Pay 2007	215,590,027	25.43	109,964,079	12.97	495,863,786	58.48	12,798,789	1.51	13,675,583	1.61	847,892,264

## Property Taxes/continued

### Taxable Valuations by County

The following chart indicates the amount of taxable value in each of South Dakota's 66 counties, broken out by the class of property. The "Other" category includes residential property not occupied by the owner, commercial property and utility property.

#### Taxable Valuations: 2007 Taxes Payable 2008

County	Ag Real Valuation	Owner Occupied Valuation	Other Valuation	Total Valuation
Aurora	\$300,492,677	\$32,707,581	\$22,636,691	\$355,836,949
Beadle	469,333,052	291,040,914	241,020,426	1,001,394,392
Bennett	105,483,123	17,404,888	9,140,549	132,028,560
Bon Homme	269,634,717	74,409,523	36,311,734	380,355,974
Brookings	401,426,935	710,663,470	456,632,992	1,568,723,397
Brown	609,449,361	924,320,064	554,672,175	2,088,441,600
Brule	259,963,214	75,816,828	55,879,525	391,659,567
Buffalo	90,138,891	1,197,937	2,009,305	93,346,133
Butte	140,478,164	205,760,943	117,650,309	463,889,416
Campbell	132,097,125	18,363,979	8,906,534	159,367,638
Charles Mix	482,726,073	91,812,156	67,315,233	641,853,462
Clark	346,851,570	29,549,969	55,151,918	431,553,457
Clay	260,866,933	235,513,850	148,354,677	644,735,460
Codington	250,198,342	804,765,465	527,082,988	1,582,046,795
Corson	102,641,109	10,145,085	22,072,793	134,858,987
Custer	84,160,015	285,740,111	227,203,660	597,103,786
Davison	207,208,385	468,965,700	295,545,443	971,719,528
Day	269,866,473	86,511,207	85,517,023	441,894,703
Deuel	292,570,776	65,094,398	64,557,120	422,222,294
Dewey	97,968,977	10,228,624	10,642,223	118,839,824
Douglas	208,594,403	30,069,626	16,223,966	254,887,995
Edmunds	291,581,920	69,210,020	63,049,172	423,841,112
Fall River	96,691,027	152,274,225	144,165,093	393,130,345
Faulk	292,891,333	19,664,251	16,085,230	328,640,814
Grant	183,718,581	133,169,630	165,834,802	482,723,013
Gregory	285,679,815	45,243,605	24,276,115	355,199,535
Haakon	200,026,369	22,289,387	26,103,034	248,418,790
Hamlin	256,242,381	96,343,107	73,219,161	425,804,649
Hand	440,858,273	46,516,581	34,826,810	522,201,664
Hanson	229,264,958	49,827,946	21,380,238	300,473,142
Harding	123,287,400	12,305,760	35,842,157	171,435,317
Hughes	132,934,538	514,203,994	267,283,451	914,421,983
Hutchinson	520,635,586	96,059,960	54,373,229	671,068,775
Hyde	230,057,201	15,280,781	20,005,648	265,343,630
Jackson	90,433,232	11,148,576	14,317,495	115,899,303
Jerauld	195,809,288	22,492,999	20,250,905	238,553,192
Jones	165,665,887	10,479,891	14,581,931	190,727,709
Kingsbury	294,764,711	70,997,319	55,769,755	421,531,785
Lake	324,932,835	290,696,225	176,951,276	792,580,336
Lawrence	24,191,016	836,559,234	745,788,888	1,606,539,138
Lincoln	542,540,427	1,849,410,747	766,296,392	3,158,247,566
Lyman	309,073,954	38,383,972	36,265,637	383,723,563
Marshall	277,510,206	79,883,803	51,372,738	408,766,747
McCook	367,609,503	113,698,090	47,398,032	528,705,625
McPherson	252,991,239	28,047,335	34,629,397	315,667,971
Meade	252,991,665	785,810,746	369,423,995	1,408,226,406

*Property Taxes/continued*

County	Ag Real Valuation	Owner Occupied Valuation	Other Valuation	Total Valuation
Mellette	\$116,252,719	\$8,578,002	\$6,594,673	\$131,425,394
Miner	260,732,757	22,972,357	22,515,072	306,220,186
Minnehaha	624,902,751	5,288,786,315	3,856,162,386	9,769,851,452
Moody	379,432,897	117,173,982	47,134,727	543,741,606
Pennington	174,984,507	3,301,392,805	2,761,412,132	6,237,789,444
Perkins	206,874,425	26,710,806	19,077,294	252,662,525
Potter	253,477,006	34,845,863	28,968,531	317,291,400
Roberts	391,700,785	125,704,824	77,877,019	595,282,628
Sanborn	231,605,589	23,579,655	18,209,622	273,394,866
Shannon	22,177,490	2,426,060	3,096,564	27,700,114
Spink	495,080,205	63,400,408	69,319,436	627,800,049
Stanley	185,694,138	85,036,169	57,384,950	328,115,257
Sully	348,393,790	26,322,202	33,546,690	408,262,682
Todd	85,733,201	10,095,321	11,265,661	107,094,183
Tripp	357,731,956	80,033,357	47,834,145	485,599,458
Turner	419,067,110	149,226,390	61,564,627	629,858,127
Union	428,107,786	493,973,669	284,279,925	1,206,361,380
Walworth	148,047,341	61,874,615	51,712,193	261,634,149
Yankton	318,976,385	548,763,480	300,287,261	1,168,027,126
Ziebach	83,930,568	2,247,099	4,286,554	90,464,221
<b>STATE TOTALS</b>	<b>\$17,297,437,066</b>	<b>\$20,353,223,881</b>	<b>\$14,066,547,327</b>	<b>\$51,717,208,274</b>

The following chart shows the change in each classification of property, as well as the change in each classification's percentage of total valuation for taxes payable from 1997 to 2007.

*Taxable Valuations by Category: 1997-2007*

For Taxes Payable in	Agricultural*	% of Total	Owner-Occupied	% of Total	Commercial	% of Total	Utilities	% of Total	TOTAL
1997	\$9,259,272,144	37.93	\$7,858,629,904	32.19	\$6,303,119,711	25.82	\$993,262,603	4.07	\$24,414,284,362
1998	9,700,112,744	37.40	9,031,445,601	34.82	6,222,551,169	23.99	982,426,625	3.79	25,936,536,139
1999	10,114,313,818	36.92	9,654,685,197	35.24	6,580,244,560	24.02	1,045,087,867	3.81	27,394,331,442
2000	10,759,050,990	36.65	10,400,962,518	35.43	7,072,312,159	24.09	1,125,213,808	3.83	29,357,539,475
2001	11,062,162,236	35.93	11,177,769,905	36.30	7,445,797,194	24.18	1,106,170,590	3.59	30,791,899,925
2002	11,549,861,305	35.68	11,934,525,973	36.87	7,753,707,599	23.95	1,134,307,137	3.50	32,372,402,014
2003	12,277,695,126	35.43	13,038,052,643	37.62	8,212,742,597	23.70	1,126,545,169	3.25	34,655,035,535
2004	13,085,504,017	35.07	14,269,607,712	38.25	8,811,374,289	23.62	1,141,657,751	3.06	37,308,143,769
2005	14,015,749,247	35.03	15,523,846,537	38.79	9,362,992,929	23.40	1,113,225,824	2.78	40,015,814,537
2006	15,097,290,060	34.80	16,954,988,100	39.08	10,238,689,250	23.60	1,093,714,459	2.52	43,384,681,869
2007	16,427,689,981	34.54	18,633,455,339	39.18	11,336,818,639	23.84	1,158,792,774	2.44	47,556,756,733

\* Agricultural value includes AGY for Pay 1997 thru Pay 1998; includes NA-Z value for Pay 2000 to present

## Limits on Property Taxes

The South Dakota Legislature has enacted two independent systems that limit the growth of property taxes. The first is the state aid to education payments. These payments effectively replace property taxes for schools that would otherwise be paid by owners of agricultural and owner-occupied homes. The second system is the caps placed on the property taxes collected by all levels of local government (except schools). These caps limit the local governments' property tax collections to the amount they collected the previous year, plus small increases for inflation and new construction.

## *Property Taxes/continued*

### **State Aid to Education Payments**

Agricultural and owner-occupied property owners benefit from the funding for education provided by the state. The state provides an extra \$120 million for K-12 education that would otherwise have to be paid by these property owners. The benefit is provided to the taxpayer through a tax rate reduction for the school general fund levy. The school general fund levy rates for taxes payable in 2008 are set statewide as follows:

Ag	\$2.71/\$1,000 of value
Owner-Occupied	\$4.26/\$1,000 of value
Other	\$9.11/\$1,000 of value

These rates were lowered significantly by using revenue from the voter-initiated measure which increased tobacco taxes.

### **Property Tax Caps**

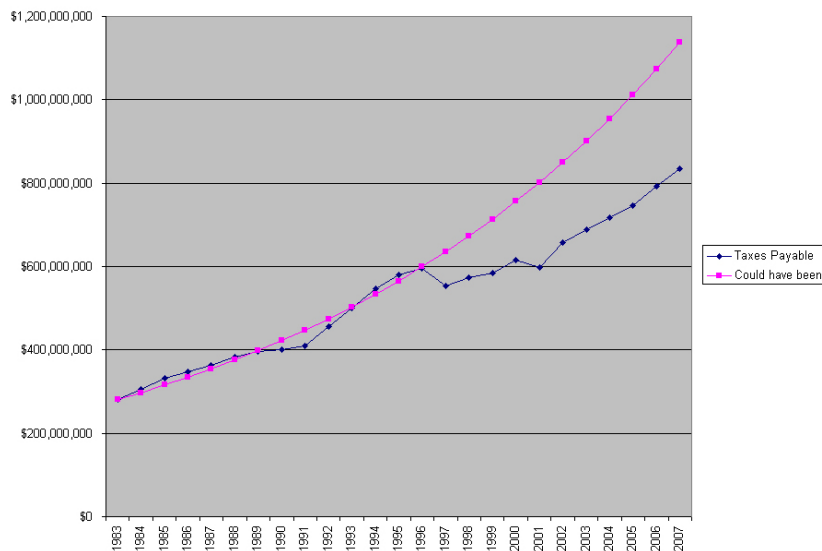
State law limits the amount of property taxes that local governments (counties, cities, townships, fire districts, etc.) can collect from their property owners. Market increases in the value of the property within the taxing district automatically decrease the property tax rates upon that property to ensure that the caps are not exceeded. Local governments are limited to the amount of property taxes they collected last year, plus an increase for inflation based upon the consumer price index (but not more than 3%) and for new construction within the taxing jurisdiction.

An example will illustrate how the property tax caps work. Assume that last year, the total property valuation within a city was \$100 million and the city collected \$300,000 from property taxes. To collect the \$300,000, the city assessed property within the city a tax of \$3.00/\$1,000 of assessed value. This year, the consumer price index is 2%, a new subdivision was created within the city with a total valuation of \$1 million, and a hot real estate market increased the value of the existing property within the city to \$109 million. The city can increase the \$300,000 it received from property taxes last year by 3% (2% for CPI and 1% for the new construction) for a total of \$309,000. To prevent the city from going over the cap, the tax rate applied to the \$110 million of property within the district (market value of \$109 million plus the new \$1 million subdivision), the tax rate is automatically lowered from last year's rate of \$3.00/\$1,000 of value to \$2.81/\$1,000 of value.

### **Combined Effect of Tax Caps and State Aid Payments**

Historically, property taxes have increased at a rate of about 6% per year since 1947. Property tax caps and state aid to education payments have significantly slowed this increase. If the historical rate of property tax growth had continued through the 1990's, current property owners would be paying almost \$1.2 billion in property taxes. Instead, property owners are paying a little less than \$850 million of property taxes. The chart on the top of the next page shows the historical growth of property taxes and the actual growth of property taxes. These programs were implemented in 1997.

Historical Growth of Property Taxes v. Actual Growth



Effective Property Tax Rates

The following table shows the effective tax rate for owner-occupied, agricultural, and commercial property in 25 South Dakota jurisdictions payable in 2007. The “Commercial” category includes residential property not occupied by the owner and utility property. The effective tax rate is the percentage of a property’s assessed (market) value that will be paid in taxes. For example, if the effective tax rate is 2%, and the assessed (market) value of the property is \$150,000, then the taxes will be about \$3,000 per year. The “Agricultural” effective tax rate is for the agricultural property in the township around the cities on the list.

City	Agricultural Effective Tax Rate	Owner-Occupied Effective Tax Rate	Other Effective Tax Rate	City	Agricultural Effective Tax Rate	Owner-Occupied Effective Tax Rate	Other Effective Tax Rate
Aberdeen	1.27	1.75	2.21	Mobridge	1.28	2.10	2.89
Belle Fourche	1.14	1.84	2.30	Pierre	1.13	1.56	2.02
Brandon	1.01	1.44	1.91	Rapid City	1.18	1.39	1.46
Brookings	1.32	1.58	2.10	Redfield	1.21	2.89	3.48
Canton	1.01	1.86	2.32	Sioux Falls	1.00	1.40	1.89
Chamberlain	1.15	1.97	2.43	Sisseton	1.04	1.96	2.42
Dell Rapids	1.12	1.52	1.99	Sturgis	1.17	2.03	2.50
Flandreau	1.29	2.16	2.63	Vermillion	1.35	1.95	2.52
Hot Springs	1.21	2.03	2.50	Watertown	1.04	1.37	1.83
Huron	1.28	2.28	2.82	Webster	1.26	1.81	2.27
Madison	1.06	1.69	2.20	Winner	1.09	1.68	2.15
Milbank	1.27	1.70	2.17	Yankton	1.27	1.57	2.03
Mitchell	1.30	1.78	2.25	<b>Statewide</b>	<b>1.09</b>	<b>1.34</b>	<b>1.99</b>



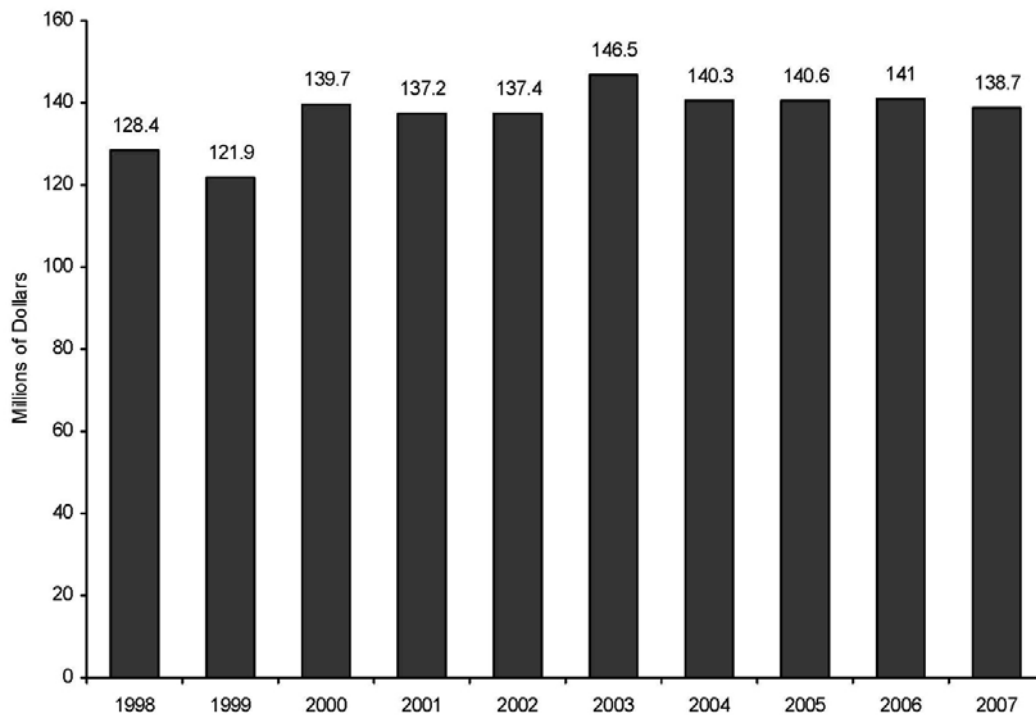
# Fuel Tax and Motor Vehicle Licensing

Motor Vehicles Division - Debra Hillmer, Director

The Division of Motor Vehicles' responsibilities include motor vehicle excise tax; title and registration; motor fuel tax; special fuel tax; interstate fuel tax; fuel tax refunds; prorated and commercial licensing; Unified Carrier Registration (UCR) licensing; and dealer licensing.

## Total Fuel Tax Revenues

Gasoline, ethanol blend, aviation fuel, jet fuel, liquid petroleum gas (LPG), and diesel fuel all fall into the fuel tax category. In fiscal year 2007, total fuel tax revenues amounted to \$138,737,571. Motor fuel (gasoline) and special fuel taxes accounted for 86.7% of the total fuel tax revenues for fiscal year 2007, with 11% from tank inspection fees, 1.8% from interstate/IFTA fuel taxes, and the remaining 0.5% from the aviation fuel tax. The chart below compares South Dakota's fuel tax revenues for the past 10 years.



## Motor Fuel Tax Refunds

Motor fuel used to operate agricultural and commercial equipment, other than aircraft, off of roads and highways is not subject to fuel tax. Consumers documenting this off-highway usage receive motor fuel tax refunds. During fiscal year 2007, there were 4,943 refunds totaling \$1,276,514.13 as compared to 5,391 refunds totaling \$1,342,102.43 issued the previous fiscal year. The average refund was \$258.29 in fiscal year 2007, as compared to \$248.95 in 2006 and \$272.75 in 2005.

Effective July 1, 1999, \$.03 of every gallon of gasoline on which a refund is claimed is retained from the applicant's refund and is deposited into an Agricultural Fund. This amounted to \$197,869.80 in FY2007.

## **Titles and Registration**

Any vehicle (including mobile homes, trailers, snowmobiles, and large boats) that operates on South Dakota's roadways and waterways must have a title verifying ownership. Vehicles and boats used on public roadways or waterways must also be registered. Registration is confirmed by the issuance of a license plate, decal or permit. Title and registration revenues for fiscal year 2007 totaled \$89,651,986, which were distributed as follows: 61% to the Department of Transportation, 29% to local governments, and the remaining 10% to other sectors.

### *Title and Registration Revenues*

	FY2006	FY2007	Percent Change
License Plate Fees - State's Share*	\$2,316,906	\$2,475,054	6.83%
License Plate Fees - Counties', Cities', Townships' Share	25,638,616	26,080,835	1.72%
Snowmobiles	156,640	101,380	-35.28%
Boats	866,936	844,501	-2.59%
Temporary Special Permits	137,182	139,030	1.35%
Mobile Home Plates	11,250	10,410	-7.47%
Dealer Fees, Duplicate Dealer Plates	137,616	142,601	3.62%
Noncommercial Duplicate Plates	96,362	83,960	-12.87%
Commercial Duplicate Plates	4,170	1,770	-57.55%
Title and Penalty Fees	2,285,023	2,322,312	1.63%
Trailer ID Fees	51,608	48,960	-5.13%
Replacement Plate Fees	329,489	224,501	-31.86%
Motorcycle Safety Education Fees	326,924	388,637	18.88%
Mobile Home Registration Fees - State's Share	132,934	110,073	-17.20%
Other Vehicle 3.0% Registration Fees	53,741,912	55,286,245	2.87%
Snowmobile 3.0% Initial Registration Fees	209,693	200,751	-4.26%
Register of Deeds Fees	126,452	121,370	-4.02%
DENR Solid Waste Fees	1,058,195	1,069,598	1.08%
<b>Total Receipts</b>	<b>\$87,627,908</b>	<b>\$89,651,986</b>	<b>2.31%</b>

*\*State Motor Vehicle Fund, License Plate Special Revenue Fund*

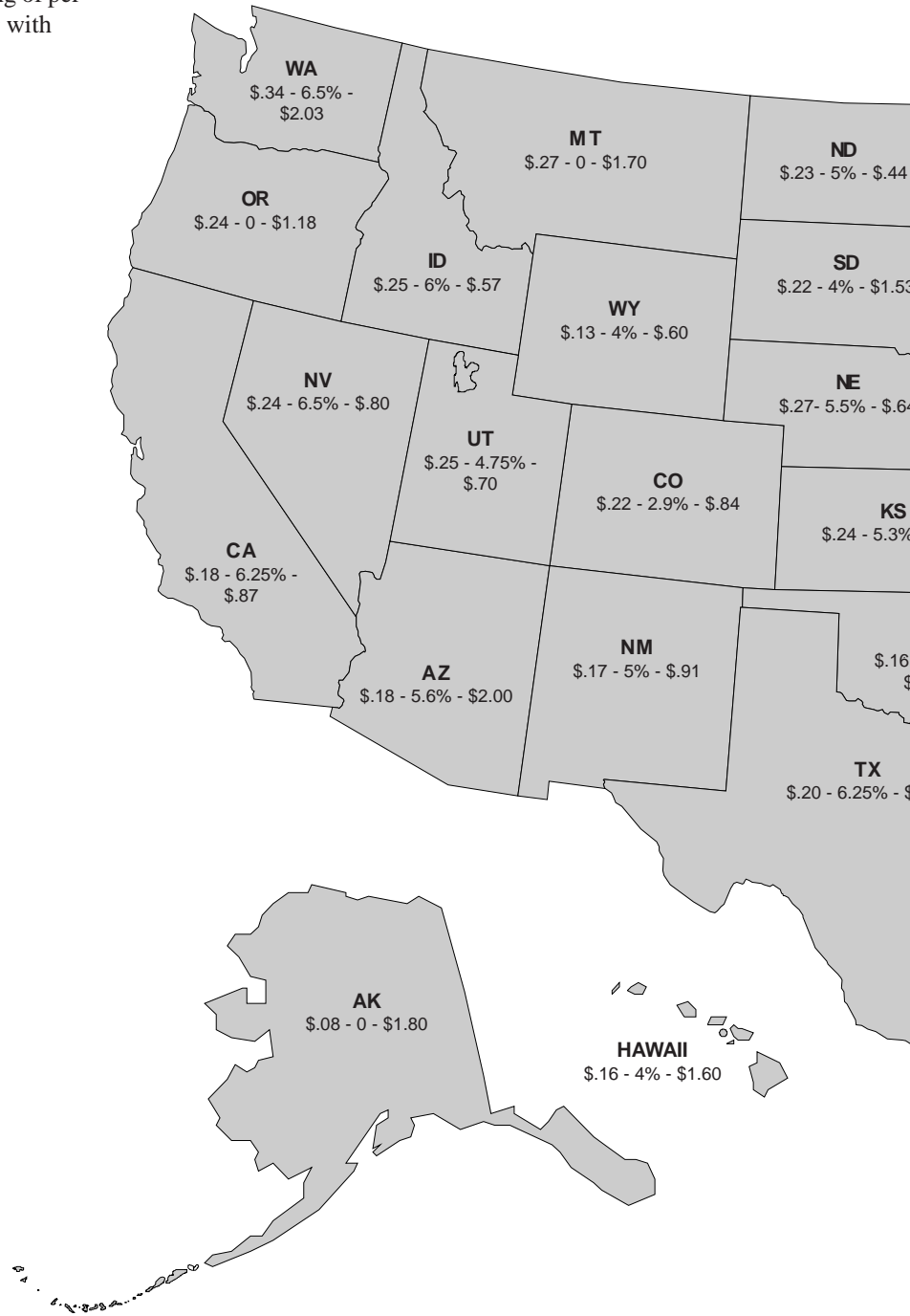
## **Motor Vehicle Licensing**

Commercial registration fees (licensing fees) are levied on intrastate and interstate motor carriers doing business in the state. The amount of the fee for interstate registration is determined by the percentage of miles the carrier travels in all the states. Over 98% of the fees are used by local governments to maintain public roads. Prorate registration revenues during fiscal year 2007 were \$14,150,633. The largest share (57%) was distributed to the local government highway and bridge fund, with 41.5% to the counties, 1% to the license plate fund, and 0.5% to the motor vehicle fund.

# How SD Compares to Other States

At just \$1,512, South Dakota had the lowest per capita state tax burden in fiscal year 2006, according to the latest figures available from the U.S. Bureau of the Census and Bureau of Economic Analysis. Following is a listing of per capita state tax burdens for all 50 states, beginning with the highest:

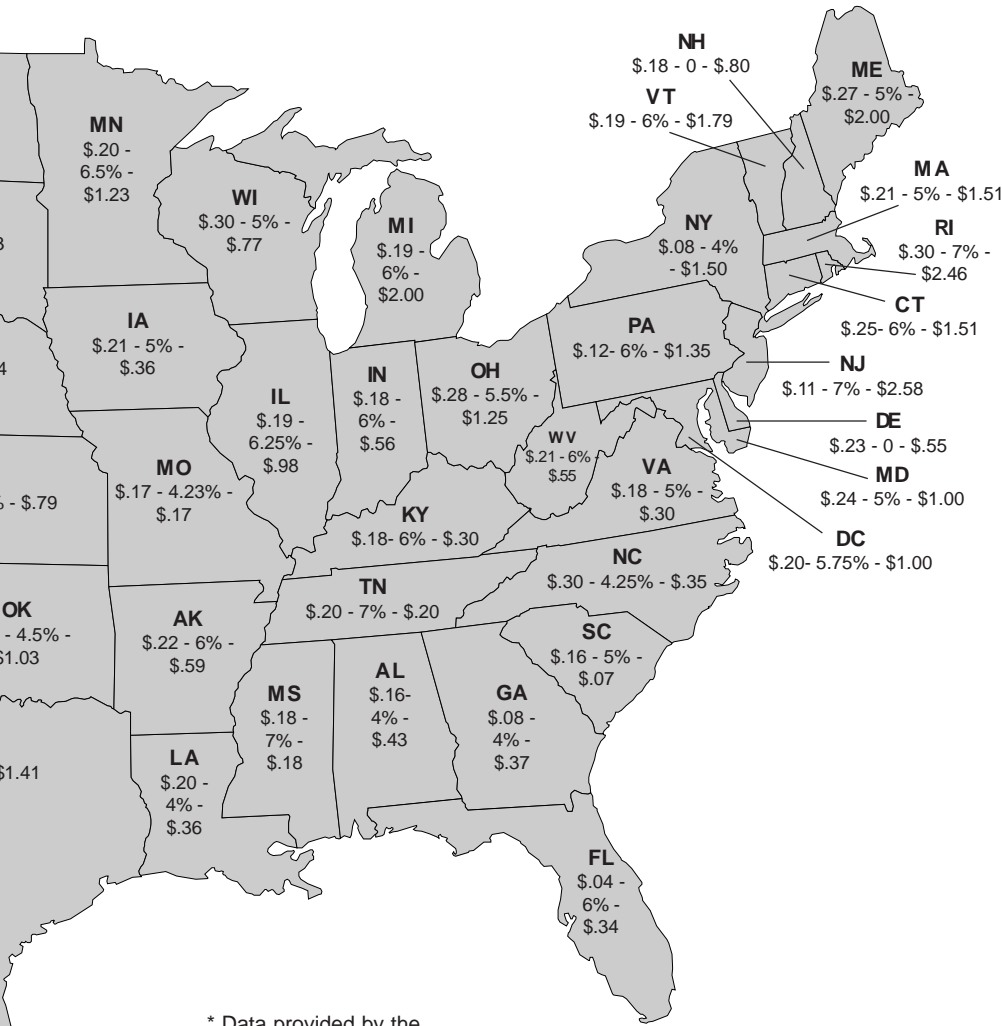
<b>Wyoming</b>	<b>\$4,121</b>
Vermont	3,857
Hawaii	3,826
Alaska	3,708
Connecticut	3,461
<b>Minnesota</b>	<b>3,354</b>
Delaware	3,352
California	3,054
Massachusetts	3,013
New Jersey	2,848
New York	2,825
Maine	2,717
New Mexico	2,615
Maryland	2,591
Rhode Island	2,568
Washington	2,566
<b>North Dakota</b>	<b>2,551</b>
West Virginia	2,507
Wisconsin	2,483
Arkansas	2,476
Nevada	2,466
Kentucky	2,366
Michigan	2,349
Pennsylvania	2,335
North Carolina	2,326
Kansas	2,270
Montana	2,251
Louisiana	2,251
Virginia	2,249
<b>Nebraska</b>	<b>2,240</b>
Illinois	2,192
Oklahoma	2,175
Indiana	2,158
Ohio	2,146
Idaho	2,143
Utah	2,141
Mississippi	2,058
Florida	2,056
<b>Iowa</b>	<b>2,052</b>
Oregon	2,051
Arizona	1,900
Alabama	1,855
Georgia	1,819
South Carolina	1,796
Colorado	1,793
Tennessee	1,764
Missouri	1,742
New Hampshire	1,582
Texas	1,557
<b>South Dakota</b>	<b>1,512</b>
<b>National Average</b>	<b>2,364</b>



Five states (Alaska, Delaware, Montana, New Hampshire, and Oregon) do not charge a state sales tax.

## How SD Compares to Other States/continued

The three figures in each state are, left to right or top to bottom, the gasoline tax per gallon, the sales tax rate, and the cigarette tax per package. Local tax rates are not included unless mandatory. "0" indicates the tax is not levied.



\* Data provided by the Federation of Tax Administrators

### Five Highest Gasoline Tax Rates

Washington	\$0.34
North Carolina	\$0.30
Rhode Island	\$0.30
Wisconsin	\$0.30
Ohio	\$0.28
<b>South Dakota</b>	<b>\$0.22</b>

### Five Highest Sales Tax Rates

Mississippi	7%
New Jersey	7%
Rhode Island	7%
Tennessee	7%
Minnesota	6.5%
Nevada	6.5%
Washington	6.5%
<b>South Dakota</b>	<b>4%</b>

### Five Highest Cigarette Tax Rates

New Jersey	\$2.58
Rhode Island	\$2.46
Washington	\$2.03
Arizona	\$2.00
Maine	\$2.00
Michigan	\$2.00
<b>South Dakota</b>	<b>\$1.53</b>

### Comparing the Region

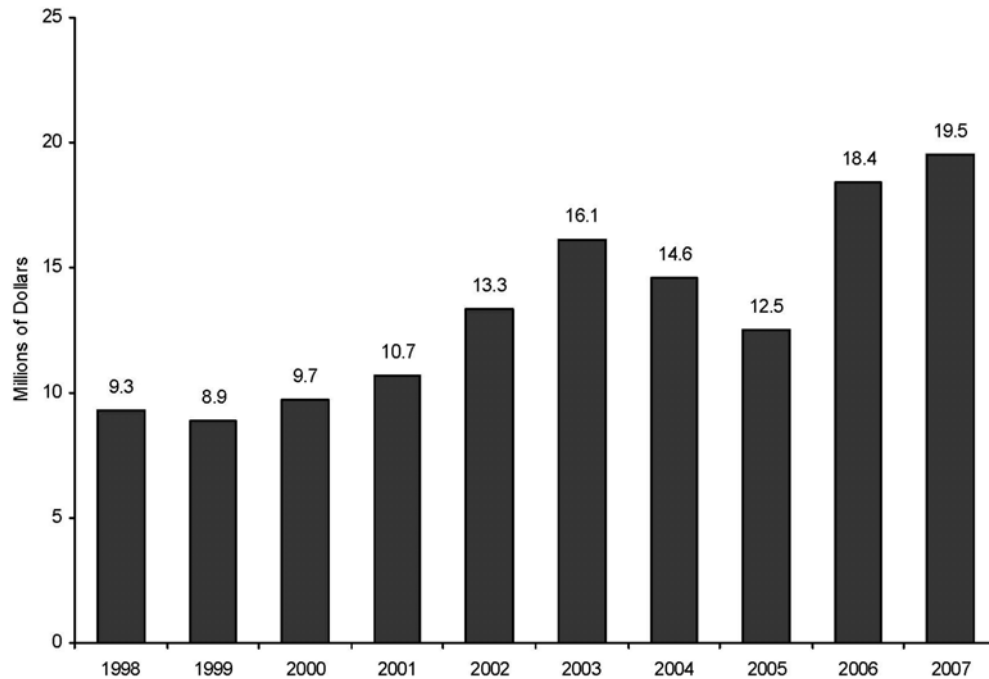
	Gas Tax (cts. per gallon)	Sales Tax (%)	Cigarette Tax (cts. per package)
<b>South Dakota</b>	<b>22</b>	<b>4</b>	<b>1.53</b>
Iowa	21	5	36
Minnesota	20	6.5	1.23
Montana	27	0	1.70
Nebraska	27.1	5.5	64
North Dakota	23	5	44
Wyoming	13	4	60

# Audits

*Audit Division - Bruce Christensen, Director*

To insure that businesses are correctly reporting their taxes, the department regularly performs audits. An audit may be conducted on any business, in-state or out-of-state, large or small, which may have a tax liability to South Dakota. Audits are used to correct errors businesses may make in reporting their taxes. Such corrections meant an additional \$19,513,837 in assessments (tax, penalty and interest) in fiscal year 2007.

*Total Assessments: A Ten-Year Comparison*



## *Audits and Assessments*

	Number of Audits	Assessments
Sales, Use and Contractors' Excise Tax	1,182	\$15,876,423.15
Limited Scope Audits	112	3,082,289.56
Bank Franchise, Severance Taxes, Inheritance Taxes and Tobacco	455	159,533.06
Fuel Taxes, Prorate (IRP) and IFTA	329	395,591.24
<b>TOTAL</b>	<b>2,079</b>	<b>\$19,513,837.01</b>

# *Legal Services*

## *Legal Division - Andrew L. Fergel, Chief Legal Counsel*

The Legal Division is comprised of a Chief Legal Counsel, two full-time attorneys, six full-time Special Agents (four dedicated to the Investigative Services Bureau (ISB) and two to the Insurance Fraud Prevention Unit (IFPU)), one full-time Assistant Attorney General, one part-time fraud auditor, and two legal secretaries. In addition to providing routine legal counsel to the department, the legal staff worked on 568 new cases during fiscal year 2007. The ISB Special Agents examined 158 individuals and businesses, of which 45 were investigated for tax and motor vehicle crimes. The IFPU reviewed or investigated 99 allegations of insurance fraud of which two were assigned for prosecution. More information on the IFPU can be found below and on the following pages. During fiscal year 2007, the Supreme Court issued one decision regarding two initiated measures which concerned revenues collected by the Department for the state.

### **Supreme Court Summaries**

Daniel K. Brendtro, Sponsor of an Initiated Measure, Petitioner, v. Chris Nelson, in his official capacity as Secretary of State of South Dakota, Respondent; and Cellco Partnership d/b/a, Verizon Wireless, Sponsor of an Initiated Measure, Petitioner, v. Chris Nelson, in his official capacity as Secretary of the State of South Dakota, Respondent, 2006 SD 71, 720 N.W.2d 670. Petitioners brought a mandamus action to compel the secretary of state to place on the general election ballot an initiated measure seeking the repeal of the statutory authorization for video lottery, and an initiated measure seeking to repeal the four percent gross receipts tax on wireless telecommunications. The Supreme Court held: (1) the people's constitutional power to initiate measures includes the power to propose repeal of existing laws, and (2) petitioners were entitled to writs of mandamus. The initiated measures were placed on the general election ballot.

## *Insurance Fraud Prevention Unit*

### *A unit of the Legal Division*

The Insurance Fraud Prevention Unit (IFPU) was created by the 1999 South Dakota Legislature in response to the growing problem of insurance fraud across the state. The Fraud Unit is a certified law enforcement agency with statewide jurisdiction whose duties include investigating suspected fraudulent insurance acts; prosecuting fraudulent insurance acts; promoting awareness of insurance fraud; and conducting independent studies to determine the extent of fraudulent insurance acts. It has a staff of four employees, including a unit supervisor, two investigators, and a secretary.

The Unit is funded solely by a \$250 assessment against all insurance companies licensed to conduct business in South Dakota. The Fraud Unit places the assessment monies into a dedicated fund for exclusive use in its efforts to combat insurance fraud. The fiscal year 2007 budget for the Fraud Unit was \$305,193 and the amount of money expended by the Unit in the fiscal year was \$205,015. A majority of the funds expended by the Fraud Unit during this period was in support of the investigation and prosecution of insurance fraud cases.

## *Insurance Fraud Prevention Unit/continued*

### **Referrals**

The investigations conducted by the Fraud Unit are based on referrals from the insurance industry, the general public, law enforcement and other government agencies. When received, the referrals are reviewed by the unit supervisor to determine if an investigation is warranted. If it is, the referral is assigned to an investigator.

Persons who want to make a referral concerning suspected insurance fraud can call, write or visit the Fraud Unit at 445 East Capitol Avenue, Pierre, SD 57501, (605) 773-6325. Referrals can also be made on-line at [www.state.sd.us/drr2/reg/insurance/fraud/](http://www.state.sd.us/drr2/reg/insurance/fraud/).

The Unit received 99 referrals in fiscal year 2007, up from 92 the previous fiscal year. Of the 99 referrals received, 57 came from the insurance industry, 21 from the general public, three from law enforcement, four from other government agencies, and 14 were made anonymously.

Referrals are classified by both suspect type and type of fraud. Of the 99 referrals handled in fiscal year 2007, 76 concerned the insured or claimant, 12 involved agents or brokers, and the remaining 11 concerned insurance companies or their representatives. As for type of fraud, the 99 referrals were typed as follows: auto insurance (31), workers compensation (14), homeowners insurance (8), medical/health insurance (9), agent fraud (12), disability insurance (3), false application (2), renters insurance (1), commercial insurance (3), and other (16).

### **Investigations and Prosecutions**

Of the 99 cases referred to the Fraud Unit in fiscal year 2007, two were assigned for prosecution, 42 were closed due to insufficient evidence or other bar to prosecution, 10 were referred for regulatory action, three involved assisting other agencies, 18 were classified and maintained for intelligence purposes only, prosecution was declined in five cases, and 19 remain in an active or inactive investigation status. At the end of fiscal year 2007, the Fraud Unit had two cases which were open for more than 12 months. One of the cases concerns an allegation that a consumer submitted false or exaggerated claims to their insurance company, and the other case concerns a non-work related injury.

As part of its prosecution efforts, the Unit requests that the Courts order fraud perpetrators to make restitution to their victims. In fiscal year 2007, the Fraud Unit recovered or obtained court orders for restitution in the amount of \$200,435.92.

### **Prevention and Education**

One of the primary goals of the South Dakota Insurance Fraud Prevention Unit is to educate the public, insurance industry, law enforcement and prosecutors that insurance fraud is a crime and that it has a negative impact on our insurance rates and society. The Unit accomplishes that goal by associating with professional groups from both the insurance industry and law enforcement community, making public presentations, and providing a variety of resource materials about insurance fraud.

Among the groups the Unit is affiliated with are the National White Collar Crime Center, National Insurance Crime Bureau, Mid-States Organized Crime Information Center, South Dakota Law Enforcement Intelligence Network, and the International Association of Special Investigation Units.

In fiscal year 2007, Unit staffers made 10 formal presentations to the general public, insurance industry, law enforcement, and prosecutors.

As part of its public awareness campaign, the Fraud Unit publishes several pamphlets which provide information about what insurance fraud is, why we should care, and how to prevent becoming a victim of insurance fraud. It has also received permission from the National Insurance Crime Bureau to use their “*Indicators of Fraud*” checklists and “*Fraud Awareness*” video series. These resource materials are available upon request.



# Division of Insurance

*Merle Scheiber, Director*

The Division of Insurance regulates and licenses the insurance industry in South Dakota and is comprised of two main programs: Financial and Licensing, and Regulation.

Duties of the Division include: providing regulatory oversight to protect South Dakota policyholders against financial loss due to inappropriate business practices and/or insolvency of insurance companies permitted to operate in South Dakota; licensing resident and non-resident agents and insurance companies; licensing and registration of other insurance entities; auditing licensees and registrants for compliance with existing statutes and regulations; reviewing property/casualty/life/health company rates, rules and form filings for compliance; investigating and acting on consumer complaints; taking appropriate enforcement actions with respect to licensees and registrants; and reviewing and approval of continuing education programs for agents and companies.

## *FY2007 Revenues*

Taxes Collected (General Fund)	\$56,896,704
Fees (Insurance Operating Fund):	
Admission	70,010
Company Renewal	89,345
Agent Licensing/Renewal	7,273,883
Exam Fees	13,240
Miscellaneous and Legal	29,708
Retaliatory/Filing	631,451
Administrative Penalties	23,860
Lists and Labels	5,020
Certification Letters	6,025
Investment Council Interest	12,578
Course Approval	22,750
Subsequent Injury Fund:	
Sub-Injury Fund Assessment	5,311,871
Investment Council Interest	32,591
Continuing Education Fund:	
Agent Renewal Fees	20
Investment Council Interest	0
Special Collections for Workers Compensation:	
Policy Fee (Transferred to Dept. of Labor)	263,179
Examination Fund (effective 7/1/97)	418,200
Investment Council Interest	6,257
<b>Total</b>	<b>\$71,106,694</b>

## *FY2007 Performance Indicators*

Total Licensed/Domestic Companies	1,423/45
Domestic Companies Financial Exams	7
Company Market Conduct Exams	1
Companies Licensed/Approved Mergers	50
Agent Licenses Issued	13,518
Agent Appointments Issued	48,330
Renewed Appointments	148,891
Agent Appointment Cancellations	43,893
Property/Casualty Filings Reviewed	5,800
Life/Health Filings Reviewed	3,702
Consumer Complaints Closed	958
Enforcement/New Open Files	879
Enforcement/Closed Files	827
Continuing Education:	
Agents Paying License Renewal	0
Agents Exempt	0
Agents Reporting Completion	0
Courses Reviewed	917
Courses Monitored	8
Agent Licenses Cancelled	0
Subsequent Injury Fund:	
New Claims	25
Claims Paid	83
Dollars Paid	\$5,065,680

# *Administrative Services Division*

*Joan Serfling, Director*

The Administrative Services Division manages the department's physical assets, budgetary data, collections, computer services, public relations, and training programs. Its purpose is to increase the efficiency of the operational divisions by providing them with the resources they need to meet their goals. The Division also manages the department's Remittance Center in Sioux Falls, which processed nearly \$899 million in payments in fiscal year 2007. Other agencies for which the Remittance Center collects revenues include Agriculture; Game, Fish and Parks; Social Services; Health; Environment and Natural Resources; Human Services; Unified Judicial System; Legislative Audits; and Retirement.

## *Fiscal Year 2007 - Remittance Center*

Dollars processed for Revenue and Regulation	\$795,688,698
Dollars processed for other agencies	103,222,974
<b>Total dollars processed</b>	<b>\$898,911,672</b>
<b>Total documents processed</b>	<b>532,200</b>

# *Appraiser Certification Program*

*Sherry Bren, Executive Director*

The Appraiser Certification Program was implemented July 1, 1990, pursuant to Congress' enactment of Title XI of the Financial Institutions Reform, Recovery and Enforcement Act (FIRREA). The Program's mission is to certify, license and register real estate appraisers in South Dakota. Responsibilities include examining candidates; issuing certificates; investigating and administering disciplinary actions to persons in violation of the rules, statutes and uniform standards; and approving qualifying and continuing education courses.

Revenues from the program totaled \$125,966 for fiscal year 2007. From July 1, 2006 to June 30, 2007, the Appraiser Certification Program licensed 17 new appraisers; renewed 360 appraiser licenses; received 20 upgrade applications; issued 20 new reciprocal licenses; issued 76 temporary permits; processed 115 course applications; and received 8 complaints.

# Division of Banking

Roger Novotny, Director

The Division of Banking charters and examines state banks and trust companies, and licenses money lenders, mortgage lenders, mortgage brokers, and money order issuers. The five-member State Banking Commission has rule-making authority and acts on applications submitted for new, expanded, or relocated bank and trust charters. The Division has a staff of 12 bank examiners, two consumer license specialists, one support position, a deputy director, and the director.

Revenues generated by the Division of Banking (with the exception of the Trust Company Charter Fee) are deposited in the Banking Special Revenue Fund to self-fund the cost of supervision and regulation. These revenues come from six sources: Bank Examination Fee; Trust Company Examination Fee; Trust Company Supervision Fee; License Application and Renewal Fees; Investment Council Interest, and Miscellaneous (which includes funds transferred to the Division from application fees to cover administrative, review and processing costs other than the expense of holding hearings for changes in banks and trust companies).

## A Four-Year Comparison of Revenues by Category

	FY2004	FY2005	FY2006	FY2007
Bank Examination Fee	\$556,441	\$728,275	\$975,137	\$562,143
Trust Company Examination Fee	0	19,016	6,099	49,109
License Fees	339,580	407,932	644,720	309,667
Trust Company Supervision Fee	0	79,584	64,571	80,868
Investment Council Interest	18,401	13,542	1,796	12,359
Miscellaneous**	7,548	25,648	202,002	38,748
Trust Company Charter Fees*	5,000	5,000	0	35,000
<b>Totals</b>	<b>\$926,970</b>	<b>\$1,278,997</b>	<b>\$1,894,325</b>	<b>\$1,087,894</b>

\*Deposited in General Funds

\*\* Includes \$155,000 Ameriquest Mortgage Settlement restricted funds

## Performance Indicators: FY2004 - FY2007

	FY2004	FY2005	FY2006	FY2007
Applications Before the Commission	20	18	13	30
Banks Examined	38	26	26	30
Trust Companies Examined	5	9	6	7
Licenses Issued or Renewed	652	702	913	557
State-chartered banks	72	71	70	68
State-chartered trust companies	22	21	19	24
Bank Assets	\$10,130,289,000	\$11,248,156,000	\$13,225,732,000	\$16,418,043,000
Trust Assets	\$15,367,625,000	\$24,810,448,000	\$34,669,887,000	\$39,388,934,000

# Division of Securities

Gail Sheppick, Director

The Division of Securities implements and maintains rules and procedures to ensure that investments sold in South Dakota meet full disclosure standards. These standards apply to three types of investments: securities products, franchises, and business opportunities.

The Division is responsible for examining securities products, franchise offering circulars, and business opportunities plans; registering, renewing, exempting or amending securities and franchise documents; licensing investment advisors and agents, broker-dealers, and securities agents; investigating and resolving complaints and alleged fraudulent schemes; working with other state, local or federal agencies on securities issues; and educating the investing public on franchise and securities purchases. Fiscal year 2007 revenues from the Securities Division totaled \$27,572,079.

## *FY2007 Revenues*

Securities Registration Fees	\$69,477
Franchise Registration Fees	155,650
Franchise Exemption Fees	14,750
Business Opportunity	600
Securities Opinion Fees	275
Investment Company Notification Fees	17,166,375
Agent Licensing Fees	9,337,525
Broker-Dealer Licensing Fees	210,450
Investment Advisor Fees	4,300
Investment Advisor Agent Fees	65,250
I/A Notice Filings	133,200
Miscellaneous	4,100
Investment Council Interest	85,952
Private Placement/Reg D 506. Other	102,325
Fines	221,850
<b>Total</b>	<b>\$27,572,079</b>

## *FY2007 Performance Indicators*

New Securities Applications	105
Extensions and Amendments	54
Private Placement	1
Other Exemptions	408
Invest CompNot Filings – New	3,258
Invest CompNot Filings – Total	19,157
New Franchise Applications	247
New Franchise Registrations	774
Franchise Extensions	692
Exemptions	60
Business Opportunities – New	1
Business Opportunities – Total	4
Broker – Dealers Licensed	1,335
Broker – Dealer Agents Licensed	59,204
Investment Advisers Licensed	35
Investment Adviser Agents Licensed	811
Investment Advisers Notice Filing	635
Franchise Applications Withdrawn	223
Investigations	147
Administrative Orders Issued	89
Opinions Requested	4

# South Dakota Lottery

*Norm Lingle, Executive Director*

The South Dakota Lottery markets instant tickets and lotto games and regulates video lottery to raise revenue for state programs and projects. Since the Lottery began in 1987, the Lottery has distributed more than \$1.5 billion in revenue.

The Lottery operates under the oversight of the South Dakota Lottery Commission, whose seven members meet quarterly to establish policy within the framework set by the legislature through law. The commission also reviews and approves major contracts and procurements, and consults on management and operation of all aspects of the Lottery. The Lottery has 30 employees, including administration, accounting, security, sales and marketing, and support staff. Its central office is in Pierre with regional sales and redemption offices in Sioux Falls and Rapid City, and a sales representative's office in Aberdeen.

## Sales and Revenue

Total fiscal year 2007 Lottery revenue distributed to state funds was more than \$121 million. These revenues come from three main sources, as evidenced in the chart below.

### *FY2007 Lottery Sales and Revenue\**

	Sales	Prizes	Retailer Commission	Revenue Distributed
Instant Tickets	\$18,218,910	\$11,381,996	\$1,020,560	\$4,288,644
Lotto Tickets	21,590,530	10,940,311	1,156,546	6,211,689
Video Lottery **	652,685,841	429,912,222	111,386,810	110,567,773
			<b>Total:</b>	<b>\$121,068,106</b>

\*Unaudited

\*\* Video lottery sales are cash in; prizes are cash out; private share of net machine income is retailer commission.

## Instant Tickets

The Lottery launched 25 new instant ticket games during fiscal year 2007. Prices for instant tickets range from \$1 to \$10, and prizes range from \$1 to \$100,000 and merchandise prizes.

At the close of fiscal year 2007, there were 608 licensed instant ticket retailers across the state. Retailers receive a 5% commission for selling tickets, and 1% commission for cashing winning tickets up to \$100 prizes and 1% for selling tickets of more than \$100 prizes.

Although fiscal year 2007 instant ticket sales were down slightly from the previous year, substantial expense reductions resulted in a 22% increase in revenues to the state. Revenue from the sale of instant tickets is distributed to the General Fund.

## Lotto Tickets

South Dakota currently offers four lotto games. Powerball, Wild Card 2, and Hot Lotto are multi-state games. Dakota Cash is played only in South Dakota.

At the end of fiscal year 2007, there were 429 licensed lotto retailers.<sup>2</sup> Lotto retailers also receive a 5% commission for selling tickets, plus varying bonuses for selling larger winning tickets.

Dakota Cash, Wild Card 2 and Hot Lotto all generated exceptionally high sales in fiscal year 2007, offsetting diminished Powerball sales due to a lack of noteworthy jackpot runs. Lotto games reported an overall increase of lotto sales of more than 3% from fiscal year 2006. The first \$1.4 million of revenue from the sale of lotto tickets is distributed to the General Fund, and the balance is distributed to the Capital Construction Fund.

## Video Lottery

The Lottery regulates and controls the video lottery game activities through licensing procedures for the machines, machine owners and operators and establishments as well as a comprehensive secure central computer system.

Video lottery sales (cash in) increased slightly in fiscal year 2007. The average number of active video lottery machines during fiscal year 2007 was 8,849 and the average number of licensed establishments was 1,477. The revenue from video lottery is calculated on net machine income, which is cash-in (sales) minus cash-out (prizes). Net machine income is divided between the state and machine operators on a 50/50 split. One-half of one percent (0.5%) of the state's share is retained by the Lottery for administration.

Revenue from video lottery net machine income is distributed to the Property Tax Reduction Fund. A portion of machine manufacturer license fees is distributed to the General Fund.

### *FY2007 Lottery Revenue Distribution\**

	General Fund	Cap. Construct. Fund	Property Tax Reduction Fund	Dept. of Human Services**
Instant Tickets	\$4,288,644			
Lotto Tickets	1,400,000	\$4,811,689		
Video Lottery**	60,000		\$110,293,773	\$214,000
<b>Totals:</b>	<b>\$5,748,644</b>	<b>\$4,811,689</b>	<b>\$110,293,773</b>	<b>\$214,000</b>

\*Unaudited

\*\*The Lottery annually provides the S.D. Department of Human Services with funding for problem gambling treatment services. Funding comes from the Lottery's 0.5% of net machine income for administration.

The Lottery's website, [www.sdlottery.org](http://www.sdlottery.org) offers winning numbers, prize claim forms, retailer forms and licensing and accounting information, recent winner's stories, and other general information about the Lottery.

\*The Lottery also publishes an annual financial report, as required by law, which includes a full and complete statement of the lottery's financial position and operations. The annual financial report is published after completion of an independent audit, and is available from the Lottery.

<sup>2</sup>All lotto retailers are also instant ticket retailers, and were included in the total number of licensed instant retailers.

# South Dakota Commission on Gaming

Larry Eliason, Executive Secretary

The South Dakota Commission on Gaming is responsible for regulating the gaming industry in the City of Deadwood, administering Indian gaming compacts, and pari-mutuel wagering.

The Commission on Gaming maintains two office locations (in Pierre and Deadwood) and employs approximately 16 individuals, including investigators, auditors, accountants, administrative assistants and inspectors, and an executive secretary. The Commission itself is comprised of five commissioners.

The Commission may issue six types of Deadwood gaming licenses (slot machine manufacturer or distributor; operator; route operator; retail, key employee, and support), tribal gaming licenses, and four types of live racing and simulcast licenses (simulcast provider, simulcast site, simulcast pari-mutuel, and multiple category live racing). The commission is supported by the commission fund which is comprised of revenues from the 8% gaming tax in Deadwood, annual device fees, licensing fees, and other miscellaneous revenues.

In fiscal year 2007, total gaming action was \$1,043,967,219.42, up 11.8% from the previous year. At the close of the fiscal year, there were 3,592 licensed gaming devices, 139 retail locations, and approximately 1,547 licensed gaming employees.

## FY2007 Recap of Commission Fund

### Revenues

FY07 Device Tax	\$7,184,000.00
Gross Revenue Tax	7,410,607.10
City Slot Tax	289,999.99
Application Fees	156,110.00
License Fees	103,800.00
Device Testing Fees	18,684.98
Penalties	436.50
Interest	52,555.28

### Fund Total

**\$15,216,193.85**

### Distributions

Lawrence County	\$734,085.00
% Increase or Decrease from previous year	17.78%
School Districts (Per 42-7B-48.1)	329,791.82
Other Municipalities - Lawrence County (Per 42-7B-48.1)	329,791.82
State General Fund (Per 42-7B-48.1)	2,308,542.57
SD Tourism	2,936,339.84
% Increase or Decrease from previous year	17.78%
State Historical Preservation	100,000.00
Department of Human Services	30,000.00
City of Deadwood	7,120,712.39
% Increase or Decrease from previous year	0.95%

### Total Distributions to Local Governments:

**\$13,889,263.44**

**FY2007 Recap of Racing Funds**

	Special Fund	Revolving Fund	Bred Fund	Totals
<b>Beginning Cash Balance (7/1/06)</b>	\$12,197.00	\$471,906.00	\$274,117.00	\$758,220.00
<b>Revenues:</b>				
Horse Revenue	76,323.00	65,030.00	68,328.00	209,681.00
Greyhound Revenue	41,313.00	41,313.00	41,678.00	124,304.00
Interest		18,737.00	13,568.00	32,305.00
Transfer from Agency Fund	(143,160.00)	110,301.00	32,859.00	
License and Fines – Horse	31,427.00			31,427.00
License and Fines – Dog	6,610.00			6,610.00
<b>Total Revenues:</b>	<b>\$24,710.00</b>	<b>\$707,287.00</b>	<b>\$430,550.00</b>	<b>\$1,162,547.00</b>
<b>Expenses:</b>				
<b>Aberdeen Horse Racing Track</b>				
SD Bred Point Money			44,500.00	44,500.00
Purse Supplements, Racing Operations, and Advertising and Promotion	*	164,625.00		164,625.00
Jockey Bonus	**	4,000.00		4,000.00
SD Bred Stakes Money			72,000.00	72,000.00
<b>Fort Pierre Horse Racing Track</b>				
SD Bred Point Money			44,500.00	44,500.00
Purse Supplements, Racing Operations, and Advertising and Promotion	*	164,625.00		164,625.00
Jockey Bonus	**	2,500.00		2,500.00
SD Bred Stakes Money			72,000.00	72,000.00
<b>Total Track Disbursements:</b>		<b>\$335,750.00</b>	<b>\$233,000.00</b>	<b>\$568,750.00</b>
<b>Ending Cash Balance (6/30/07)</b>	<b>\$24,710.00</b>	<b>\$371,537.00</b>	<b>\$197,550.00</b>	<b>\$593,797.00</b>

\* Per Resolution 12-12-06-01  
 \*\* Per Resolution 12-12-06-02



# South Dakota Real Estate Commission

*Dee Jones Noordermeer, Executive Director*

The South Dakota Real Estate Commission provides public protection in the real estate marketplace through the education and licensure of real estate brokers, salespeople, property managers, rental agents, home inspectors, auctioneers, and timeshare agents. The Commission also regulates condominium projects, subdivided lands, timeshare projects, and investigates consumer complaints.

The Commission was established in 1955, and consists of five members, three of which are active real estate brokers. The remaining two members are members of the public. All Commission members are appointed by the Governor, and an executive director oversees the business of the Commission.

Fiscal year 2007 revenues from the Real Estate Commission totaled \$465,604, down from \$582,089 the previous fiscal year.

## *FY2007 Revenues*

Application Fees (if not included in examination or new license fee)	\$109,137
Examination Fees	0
Re-Examination Fees	0
New License Fees	26,944
Renewal Fees	181,720
Materials Sold	13,198
Interest Income	22,864
Change of Address	9,765
Certificates of Licensure	2,925
Late Renewal Fees	5,230
Intrastate Sales and Service	720
Penalties/Reimbursement of Investigations	10,814
Seminar Income	82,170
Miscellaneous	117
Refund of Prior Year Expenditure	0
<b>Total</b>	<b>\$465,604</b>

## *FY2007 Performance Indicators*

Total Licenses Renewed	1,510
Total New Licenses	499
Total Practitioners (including firms)	4,865
<b>Examinations:</b>	
Nationally Prepared (times given)	812
Total Applicants Examined	322
Total Applicants Passed (including re-exams)	261
Percentage required for passing	75%
State Prepared (times given)	50
Total Applicants Examined	39
Total Applicants Passed (including re-exams)	35
Percentage required for passing	75%
Total Applicants re-examined	181
Total Applicants passing re-exam	147
<b>Complaints:</b>	
Total Received	28
Total Investigated	24
Total Resolved	27
Total Hearings Held	13
Total Pending	13
Total Licensees Reprimanded/Probationed	2
Total Licenses Suspended/Revoked	8
No Action Taken Against Licensee	15
Total prosecutions	0
<b>Miscellaneous:</b>	
Total Inspections	21
Total Audits	256
Total Applicants Denied S.D. Licensure	0
Number of Board Meetings Held	7

# *Petroleum Release Compensation Fund*

*Dennis Rounds, Director*

Established under the Petroleum Inspection and Release Compensation Act of 1988, the Petroleum Release Compensation Fund (PRCF) is a state-operated program that can financially assist petroleum tank owners with the cleanup of petroleum releases. The PRCF has been approved by the Environmental Protection Agency as an acceptable mechanism for the petroleum tank owners in South Dakota to demonstrate financial responsibility as required by both federal and state law. The PRCF is considered a full-coverage program and regulated petroleum tank owners are not required to have additional insurance.

The program's revenue source is a \$0.02 per gallon tank inspection fee. The PRCF receives 10.65% of the revenues collected or about \$1.6 million per year; the remainder goes to the Ethanol Fuel Fund and the Capital Construction Fund.

The PRCF continues to fulfill the mandatory environmental financial assurance requirements for regulated petroleum tank owners in South Dakota as required by the U.S. Environmental Protection Agency (EPA). The PRCF is approved by the EPA for both environmental cleanup and third-party liability coverage, and has been designated as a model program.

## **FY07 Payments**

The total amount paid by the PRCF in fiscal year 2007 was \$1,183,346. Of that amount, \$973,466 constituted reimbursement payments made for cleanups at regular petroleum release sites. In addition, \$209,880 was paid for cleanups under the abandoned tank removal program.

## **FY07 Statistics**

There were 145 responsible parties reimbursed in 2007; 224 pay requests (claims paid); 63 new regular petroleum release cases initiated; and 45 abandoned tank program cases initiated.

# Department Resources

## Main Offices

**Revenue and Regulation Pierre Office\***, Anderson Building, 445 East Capitol Avenue, Pierre, SD 57501-3185, 605-773-3311 (main phone)

(\*includes Administrative Services, Appraiser Certification Program, Audits, Business Tax, Insurance, Insurance Fraud Unit, Legal, Motor Vehicles, Petroleum Release Compensation Fund, Property and Special Taxes, and Securities)

**Division of Banking**, 217 West Missouri Avenue, Pierre, SD 57501, 605-773-3421

**S.D. Lottery**, 207 East Capitol Avenue, PO Box 7107, Pierre, SD 57501, 605-773-5770

**S.D. Commission on Gaming**, 221 West Capitol Avenue, Suite 101, Pierre, SD 57501, 605-773-6050

**S.D. Real Estate Commission**, 221 West Capitol Avenue, Suite 101, Pierre, SD 57501, 605-773-3600

## Field Offices

**Aberdeen Area Revenue Office**, 419 Moccasin Drive, Aberdeen, SD 57401-5085, 605-626-2218

**Deadwood Gaming Office**, 696 Main Street, Deadwood, SD 57732, 605-578-3074

**Mitchell Area Revenue Office**, 417 North Main, Suite 112, Mitchell, SD 57301-7103, 605-995-8080

**Rapid City Area Revenue Office**, 4447 South Canyon Road, Suite 6, Rapid City, SD 57702-1889, 605-394-2332

**Sioux Falls Area Revenue Office**, 230 South Phillips, Suite 301, Sioux Falls, SD 57104-6321, 605-367-5800

**Sioux Falls Lottery Office**, 3824 South Western Avenue, Sioux Falls, SD 57105, 605-367-5840

**Watertown Area Revenue Office**, 1505 10th Avenue SE, Suite 1, Watertown, SD 57201-5300, 605-882-5188

**Yankton Area Revenue Office**, 1900 Summit Street, Yankton, SD 57078, 605-668-2939

## Toll-Free Phone Center

Offering answers to your tax questions Monday thru Thursday from 8:00am to 6:00pm CST and Friday from 8:00am to 5:00pm CST. Just call 1-800-TAX(829)-9188.

## Department Website

Visit us on the Internet at [www.state.sd.us/drr](http://www.state.sd.us/drr). Access any of our divisions through our Department of Revenue and Regulation home page.

State (SDCL 20-13) and federal (Title VI of the Civil Rights Act of 1964, the Rehabilitation Act of 1973 as amended, and the Americans with Disabilities Act of 1990) laws require that the Department of Revenue provides services to all persons without regard to race, color, creed, religion, sex, disability, ancestry, or national origin.

*The South Dakota Department of Revenue and Regulation Annual Report is written and designed to make information accessible to the general reader. Five hundred twenty-five copies of this document were printed by the department at a cost of \$4.24 per document.*

# *Taxpayer Bill of Rights*

1. You have the right to confidentiality.
2. You have the right to tax information that is written in plain English.
3. You have the right of appeal.
4. You have the right to courteous, prompt, and accurate answers to your questions.
5. You have the right to be certain that collection procedures or assessments are not influenced by performance goals or quotas.
6. You have the right to rely on the written advice given to you by the Department of Revenue & Regulation.
7. You have the right to be notified before the department audits your records unless the Secretary of Revenue & Regulation determines that a delay will jeopardize the collection of tax.
8. You have the right to clear and consistent policy regarding the deadlines for filing tax returns and making payments.
9. You have the right to seek a refund of any taxes you believe you have overpaid within the last three years.
10. You have the right to a process requiring that the seizure of your property for taxes be approved by a person no lower in authority than the division director.
11. You have the right to expect that a good faith effort to comply with tax laws will be given consideration in disputed cases.
12. You have the right to a tax credit of interest or penalties that are determined to have been inappropriately levied.
13. You have the right to the removal of a lien on your property within 30 days after you have paid all tax, penalty and interest due.
14. You have the right to have the South Dakota Department of Revenue & Regulation correct the public record.